

<b>8:45</b>	Registration and Breakfast
<b>9:00</b>	<p>What Is Due Diligence? Jon Andrew, Course Director</p> <ul style="list-style-type: none"> <li>• Discussion</li> <li>• Case study</li> </ul>
<b>9:30</b>	<p>Financial Due Diligence Alexander Burgess-Smith, KPMG</p> <ul style="list-style-type: none"> <li>• What are objectives of financial due diligence?</li> <li>• Scoping</li> <li>• What are often key areas of focus?</li> <li>• Focus on 1. “current trading” (out-turn), 2. LTMs/trends</li> </ul>
<b>10:30</b>	<p>Vendor Due Diligence Alexander Burgess-Smith, KPMG</p> <ul style="list-style-type: none"> <li>• What is the role of vendor due diligence?</li> <li>• What is the difference between sell side and buy side of due diligence?</li> <li>• Review a VDD exec summary</li> <li>• What VDD is not</li> </ul>
<b>11:15</b>	Break
<b>11:30</b>	<p>Operational (including IT/Tech) Due Diligence Jon Andrew, Course Director</p>
<b>13:00</b>	Lunch
<b>13:45</b>	<p>Recap and case study presentation Jon Andrew, Course Director</p>
<b>14:00</b>	<p>Commercial Due Diligence Billy Yuan, Grant Thornton</p> <ul style="list-style-type: none"> <li>• What are objectives?</li> <li>• Scoping</li> <li>• Key areas of focus</li> <li>• Importance of sector specialism</li> <li>• Customers/competitors</li> <li>• Analysis on achievability of forecasts</li> </ul>

<b>15:30</b>	Break
<b>15:45</b>	Legal Due Diligence <b>Zachary Sosah and Joseph Mash, Debevoise &amp; Plimpton</b> <ul style="list-style-type: none"><li>• What is legal due diligence trying to achieve?</li><li>• What is the lawyers role?</li><li>• How does it get used?</li></ul>
<b>16:15</b>	Management Due Diligence <b>Bruce Douglas, Confidas People</b> <ul style="list-style-type: none"><li>• What is management due diligence?</li><li>• What are the different forms?</li><li>• How does it get used?</li><li>• How do management teams react?</li></ul>
<b>17:00</b>	Recap and finish <b>Jon Andrew, Course Director</b>
<b>17:30-18:30</b>	Drinks Reception