

BVCA Report on Investment Activity 2021

Statistics from our annual member survey



About this report

This report has been produced by the British Private Equity and Venture Capital Association ("BVCA") to demonstrate the activities of our members in 2021. The statistics in this report are the results of the BVCA's Investment Activity Study, a detailed and comprehensive survey of our members' activity in the year, covering fundraising, business investments and business exits.

With a significant presence in the UK, developed over the past 30 years, private equity and venture capital provide companies with the finance and know-how to deliver sustainable business growth. Active ownership, over the medium to long term, delivers economic and social value to those involved in the businesses (from employees, management and owners on the one hand, to customers and suppliers on the other) and a wide group of stakeholders (from local communities and local and regional economies, to national policy makers focused on issues such as climate change, diversity and inclusion and social justice).

Both private equity and venture capital are focused on delivering sustainable growth for the companies in which they invest: venture capital firms typically support early stage and younger companies, holding minority stakes in the businesses, while private equity firms typically acquire controlling stakes in more established businesses.

In the 2021 study we received responses from 202 members out of a total eligible pool of 269 members, a response rate of 75%. For comparison, in 2020 we received response from 194 members out of a total of 264 who were eligible (73% response rate).

The survey is of BVCA members only. Although our membership changes over time, 84% of the respondents in 2021 also provided us with data in 2020. We are comfortable that the year-on-year data is broadly comparable.

This publication is a companion document to our <u>Growing Great British Businesses</u> report, which uses the survey data to tell the story of private equity and venture capital through 2021.

"Robust, accurate and transparent data is of the utmost importance and underpins our ability to articulate the economic contribution of private capital to society. Gathered from over 200 BVCA members, the Investment Activity Study represents the largest primary research survey of its kind in the UK. My thanks to all firms who provided us with data and enabled us to tell the full story of 2021."

Charlie Troup, BVCA Chair 2022/2023, Managing Partner, Duke Street Capital





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Executive summary

Fundraising

Total fundraising in 2021 reached £16.7bn. The number of funds raising new capital was 119.

Buyout fundraising reached £8.8bn. Fund of funds are the largest institutional investor in UK buyout funds contributing 21%, followed by pension funds (14%) and sovereign wealth funds (11%).

Growth capital fundraising reached £4.8bn.
Pension funds were the largest contributor at 28%.
Government agencies contributed 12% of this total and Other asset managers (11%).

Venture capital fundraising reached £2.8bn. Fund of funds contributed 20% to the total VC fundraising amount, followed by other asset managers (17%) and private individuals (15%).

Investments

The total equity amount invested in portfolio companies in 2021 increased by 38% year-on-year to £34.8bn. The number of companies receiving investment rose 11% to 1853.

Buyout investment increased by 31% year-on-year to £24.7bn. The number of companies backed increased by 41% to 308. Mega buyouts accounted for 53% of the buyout market, followed by large buyouts at 25%. Small buyouts ended 2021 with £307m and 102 companies backed. Mid-market saw a sizeable year-on-year increase of 63% at £5.2bn investing in 147 companies.

Growth capital investments increased by 86% to £7.2bn, representing the largest increase across investment stages. 592 companies were backed, a 7% increase year-on-year.

Venture capital investment increased by 48% year-on-year to £2.5bn with 949 companies backed, an 8% increase. Seed investments increased by 19% while Start-up investments more than doubled to £333m. Early stage investments increased 28% year-on-year to £1078m. Later stage venture investments increased by 77% to £923m.

Divestments

779 companies were exited in 2021, a 38% increase from 2020. By amount of former investments (divestments at cost), the total value exited was £13.1bn.

Buyout divestments represented 75% by amount at cost and around 29% by number of companies of all exits in 2021.

Growth divestments represented 17% of all exits by amount at cost and 44% by number of companies.

Venture capital comprised around 24% of all divestments with 190 companies. The most prominent exit route was Trade Sale, which represented 38% of number of companies divested in 2021.



Fundraising

Fundraising statistics explained

Funds managed by UK private equity and venture capital firms for both UK and overseas investments are included.

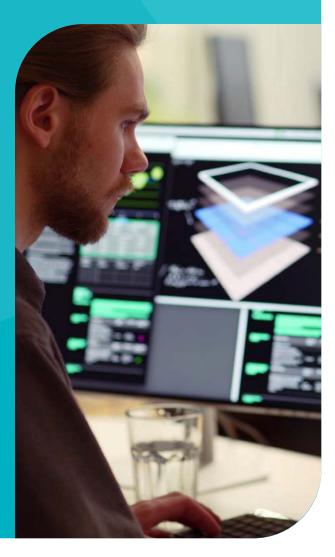
Funds managed by UK-based offices of international private equity and venture capital firms are included.

Funds managed by the overseas headquarters of international private equity and venture capital firms (which have UK-based offices that are BVCA members) are excluded.

Statistics include first-time fundraising as well as follow-on fundraising captured in the year.

The following funds are included in the statistics: private equity and venture capital funds making direct private equity and venture capital investments; mezzanine funds; infrastructure funds; co-investment funds; replacement capital funds and turnaround/ rescue funds.

The following funds are excluded from the statistics: real estate funds, distressed debt funds, primary funds of funds and secondary funds of funds.





Definitions: Types of funds & investors

Fund stage focus

Buyout fund: Funds acquiring companies by purchasing majority or controlling stakes, financing the transaction through a mix of equity and debt.

Generalist fund: Funds investing in all stages of private equity.

Growth fund: Funds that make private equity investments (often minority investments) in relatively mature companies that are looking for primary capital to expand and improve operations or enter new markets to accelerate the growth of the business.

Mezzanine fund: Funds using a hybrid of debt and equity financing, comprising equity-based options (such as warrants) and lower-priority (subordinated) debt.

Turnaround/Rescue fund: Funds investing equity in companies that are in financial distress with the view to restoring the company to profitability.

Venture capital

Early-stage fund: Venture capital funds focused on investing in companies in the early stages of their lives. **Later-stage fund:** Venture capital funds providing capital for an operating company, which may or may not be profitable. Typically, in C or D rounds.

Venture fund (all stages): Venture capital funds focused on both early and later stage investments.

Type of investors

Corporate investor: Corporations manufacturing products or delivering non-financial services.

Endowment: An investment fund established by a foundation, university or cultural institution providing capital donations for specific needs or to further a company's operating process. They are generally structured so that the principal amount invested remains intact (for perpetuity, for a defined period of time or until sufficient assets have been accumulated to achieve a designated purpose).

Family office: An entity that provides services to one or more affluent families, including investment management and other services (accounting, tax, financial and legal advice etc.).

Foundations: A non-profit organization through which private wealth is distributed for the public good. It can either donate funds and support other organizations, or provide the sole source of funding for their own charitable activities.

Fund of funds: A private equity fund that primarily takes equity positions in other funds.

Government agencies: Country, regional, governmental and European agencies or institutions for innovation and development.

Other asset manager: A financial institution (other than a bank, endowment, family office, foundation, insurance company or pension fund) managing a pool of capital by investing it across different asset classes with the purpose of generating financial returns. It may include private equity direct funds that occasionally do indirect investments but excludes fund of funds that are a standalone option.

Pension funds: A pension fund that is regulated under private or public sector law.

Sovereign wealth funds: State-owned investment funds investing in foreign direct private equity funds to diversify their portfolio.



July 2022

Fundraising at a glance

Figure 1. 2021 - Summary fundraising statistics

- Total fundraising in 2021 reached £16.7bn. The number of funds raising new capital was 119.
- Both pension funds and funds of funds each provided 16% of total fundraising. Institutional investors from outside the UK contributed approximately 67% (11.2bn) with UK investors contributing 22% (£3.7bn). £1.8bn remains with unclassified location of investor.
- Buyout fundraising reached £8.8bn. Fund of funds are the largest institutional investor in UK buyout funds contributing 21%, followed by pension funds (14%) and sovereign wealth funds (11%).
- Growth capital fundraising reached £4.8bn. Pension funds were the largest contributor at 28%. Government agencies contributed 12% of this total and Other asset managers (11%).
- Venture capital fundraising reached £2.8bn. Fund of funds contributed 20% to the total VC fundraising amount, followed by other asset managers (17%) and private individuals (15%).

2021	All Private Equity ⁽²⁾	Buyout ⁽¹⁾	Growth ⁽¹⁾	Venture Capital ⁽¹⁾	Other ⁽¹⁾
Incremental – Amounts raised	£16.71bn	£8.76bn	£4.81bn	£2.79bn	£0.36bn
Incremental – No. of funds	119	43	17	50	9

Note: (1) Relates to fund focus

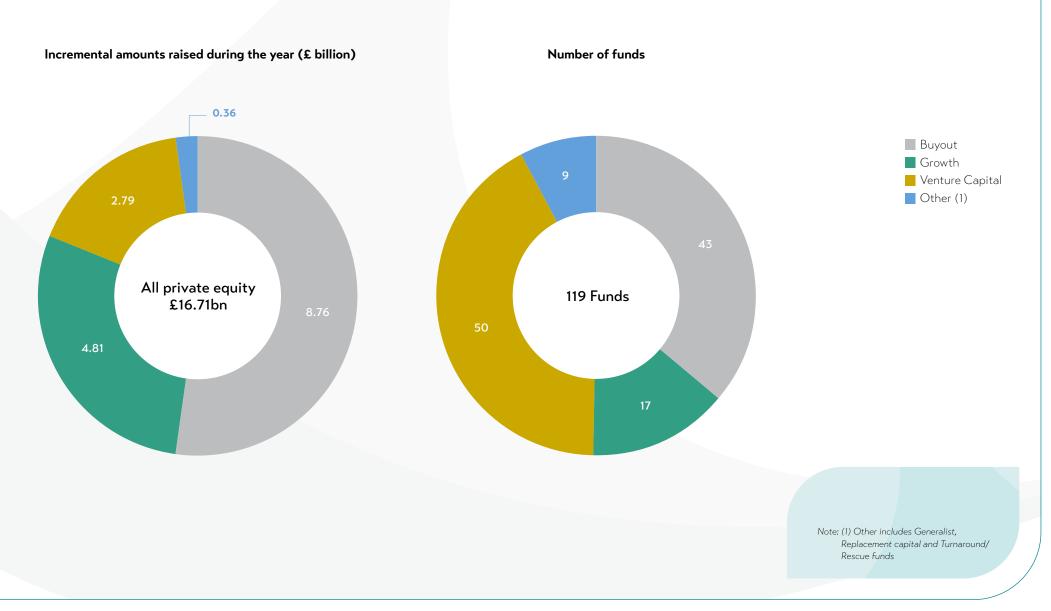
Note: (2) Refers to all private equity and venture capital





Funds raised and number of funds by fund stage focus

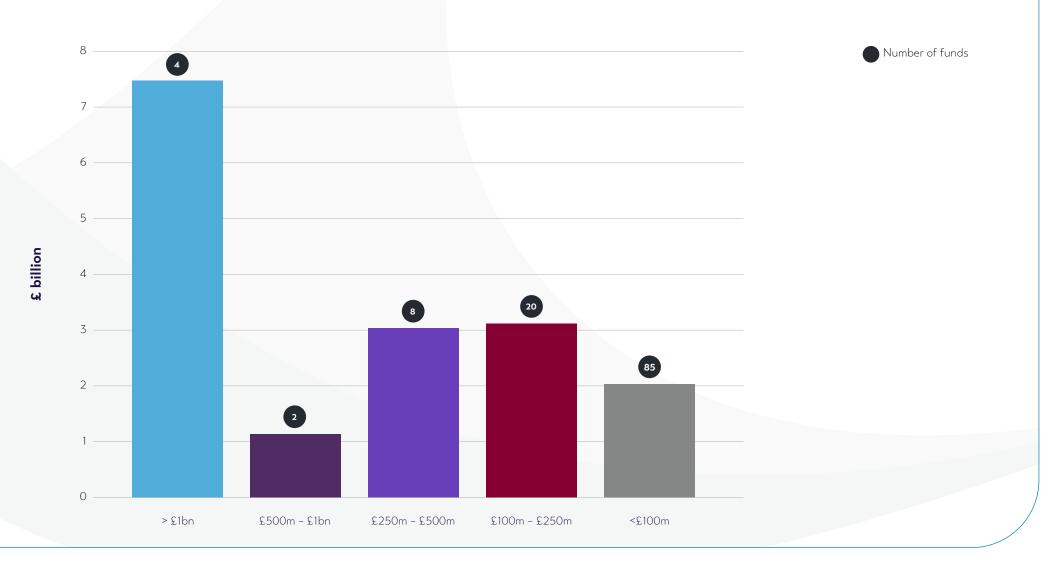
Figure 2. 2021 - Incremental fundraising by fund stage focus





All PE and VC - Concentration of capital

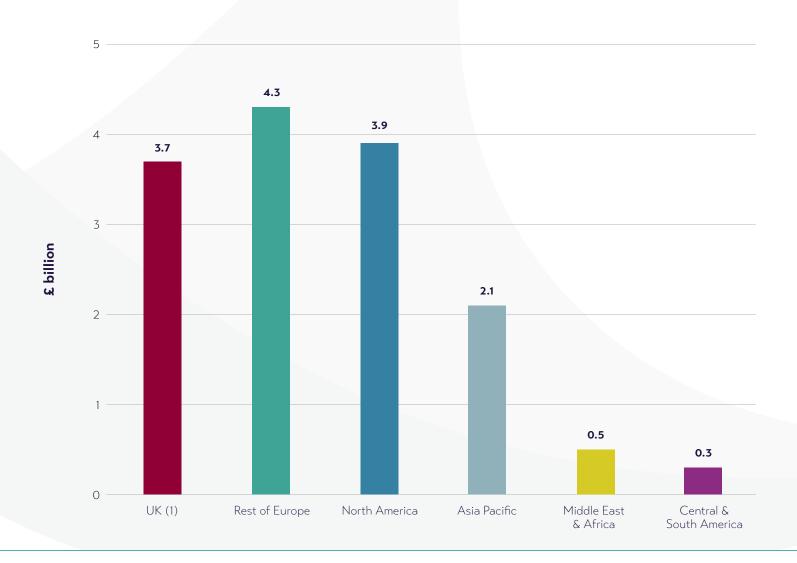
Figure 3. 2021 - Incremental fundraising by amount bracket per fund during the year





All PE and VC - Funds raised by location of investor

Figure 4. 2021 - Incremental amount raised during the year



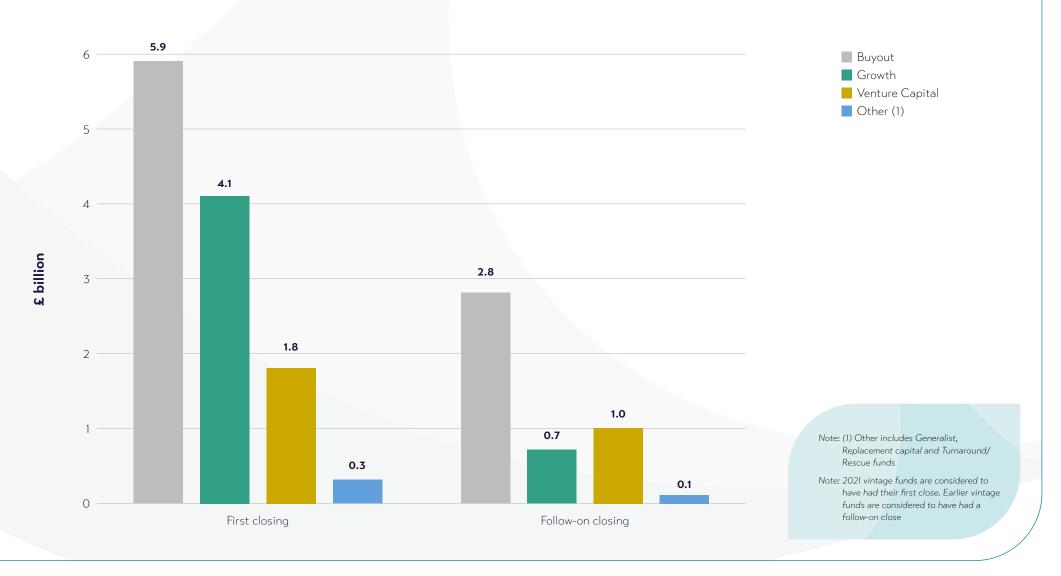
Note: (1) UK includes Bermuda, British Virgin Islands, Cayman Islands, Channel Islands and Isle of Man

Note: £1.8bn of total funds raised with unclassified location of investor



All PE and VC - Funds raised by type of closing

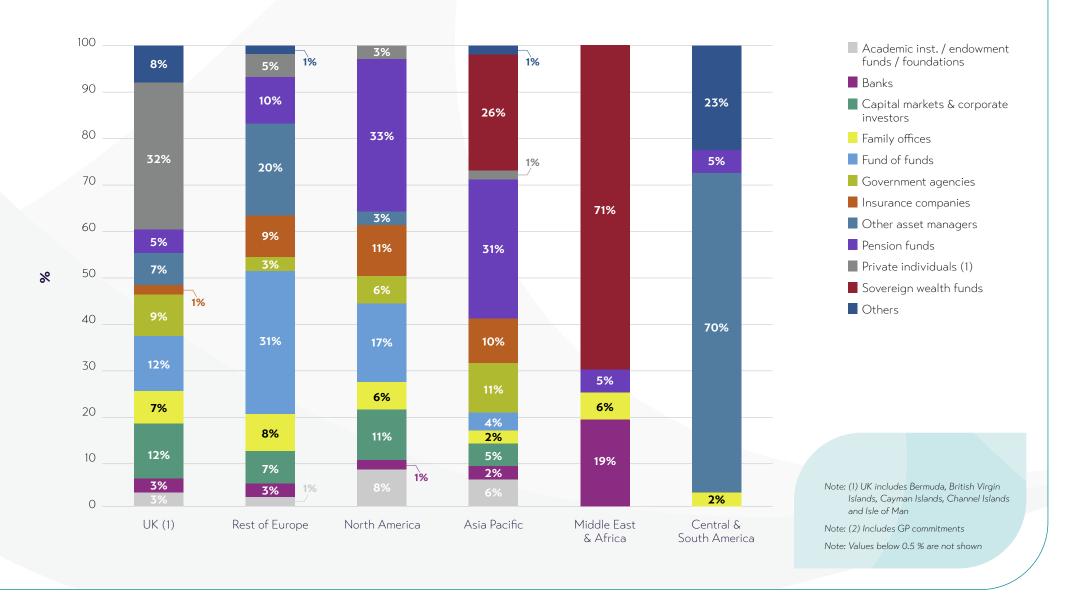
Figure 5. 2021 - Incremental amount raised during the year





All PE and VC - Funds raised by location and type of investor

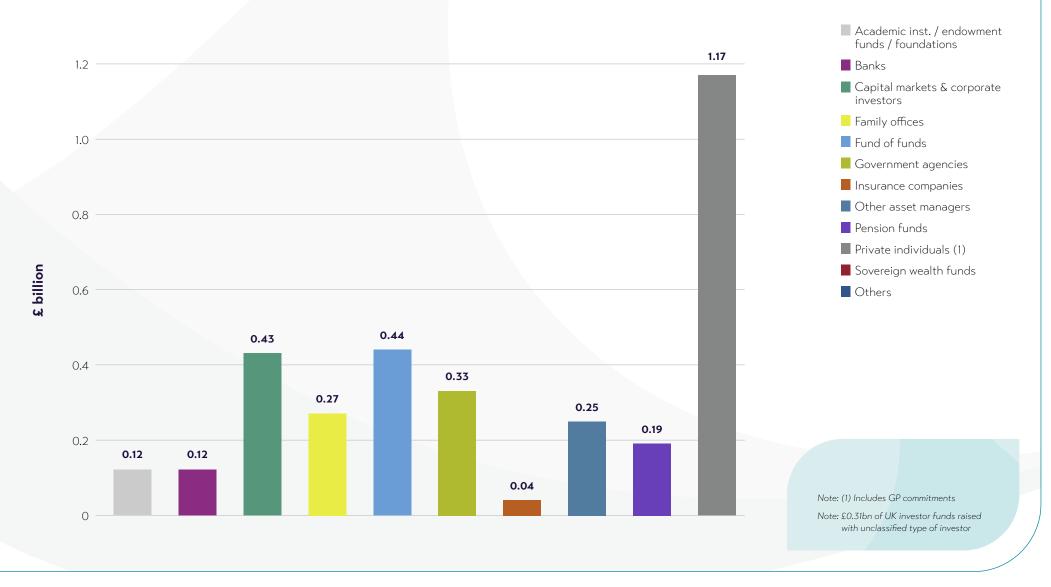
Figure 6. 2021 - Incremental amount raised during the year - % of amount





All PE and VC – Funds raised from UK investors by investor type

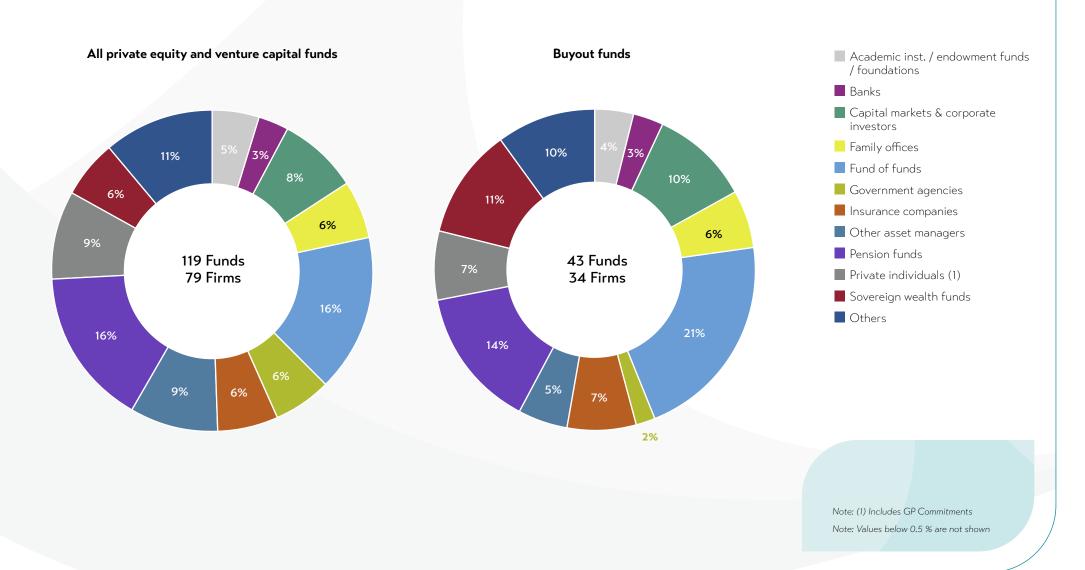
Figure 7. 2021 - Incremental amount raised during the year





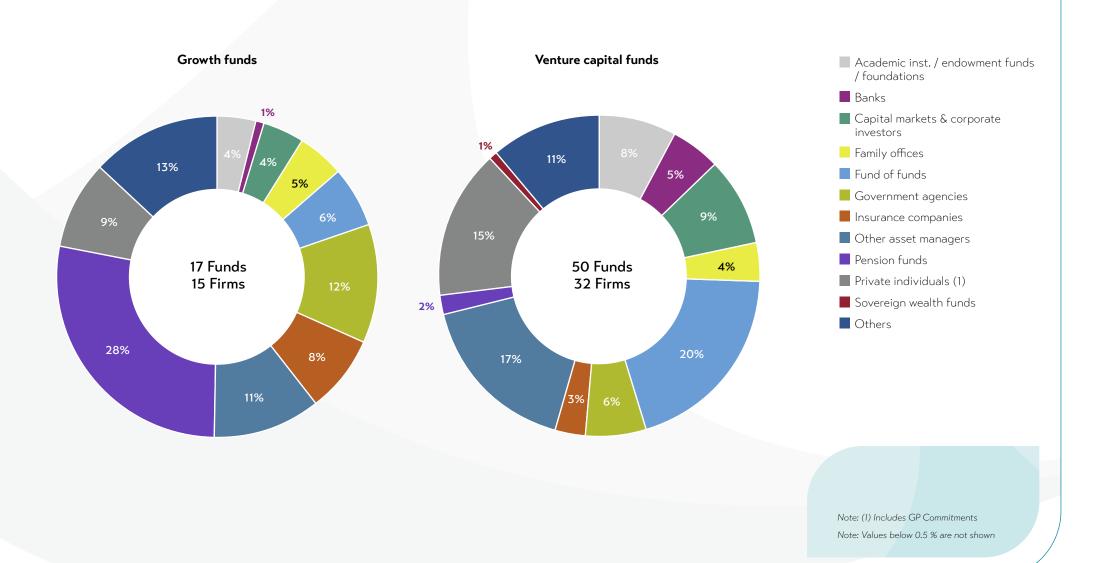
Funds raised by type of investor

Figure 8a. 2021 - Incremental amount raised during the year - % of amount



Funds raised by type of investor

Figure 8b. 2021 - Incremental amount raised during the year - % of amount





All PE and VC - Fundraising geographic breakdown

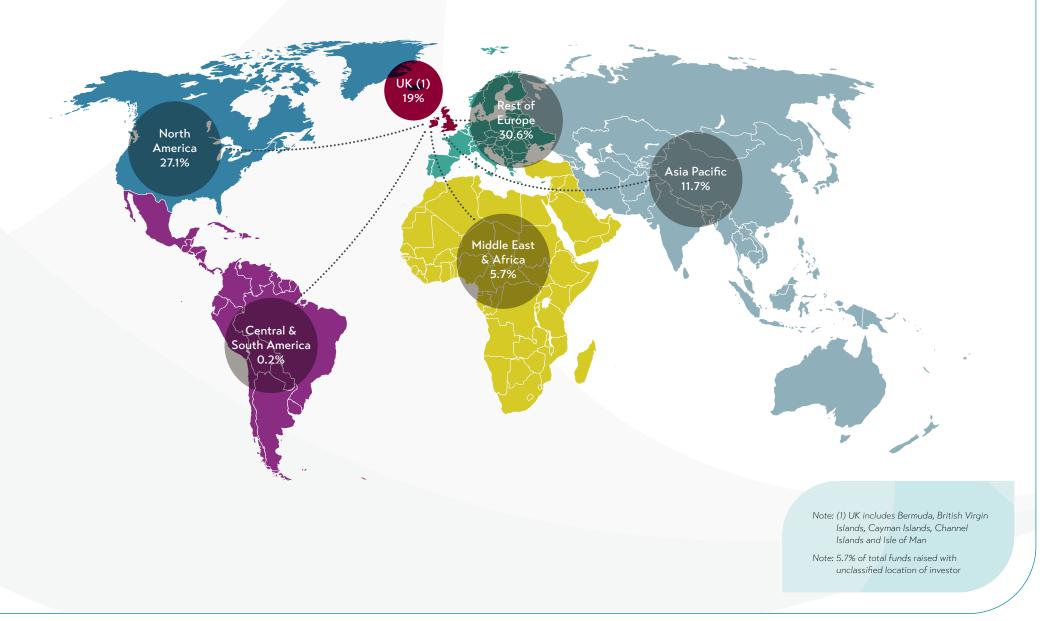
Figure 9. 2021 - Sources of funds - % of total amount





Buyout – Fundraising geographic breakdown

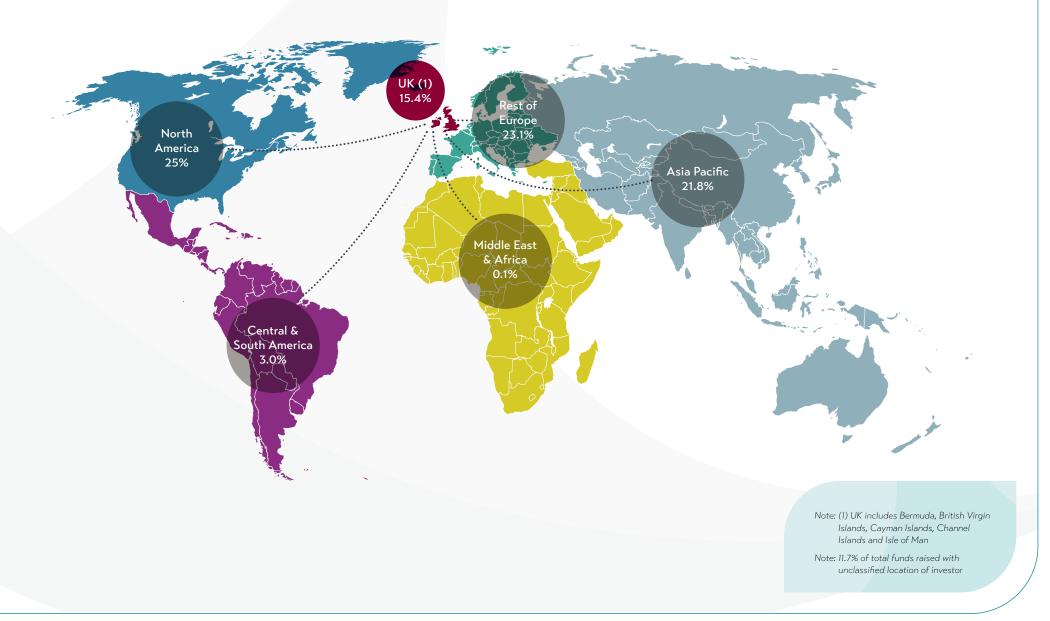
Figure 10. 2021 - Sources of funds - % of total amount





Growth - Fundraising geographic breakdown

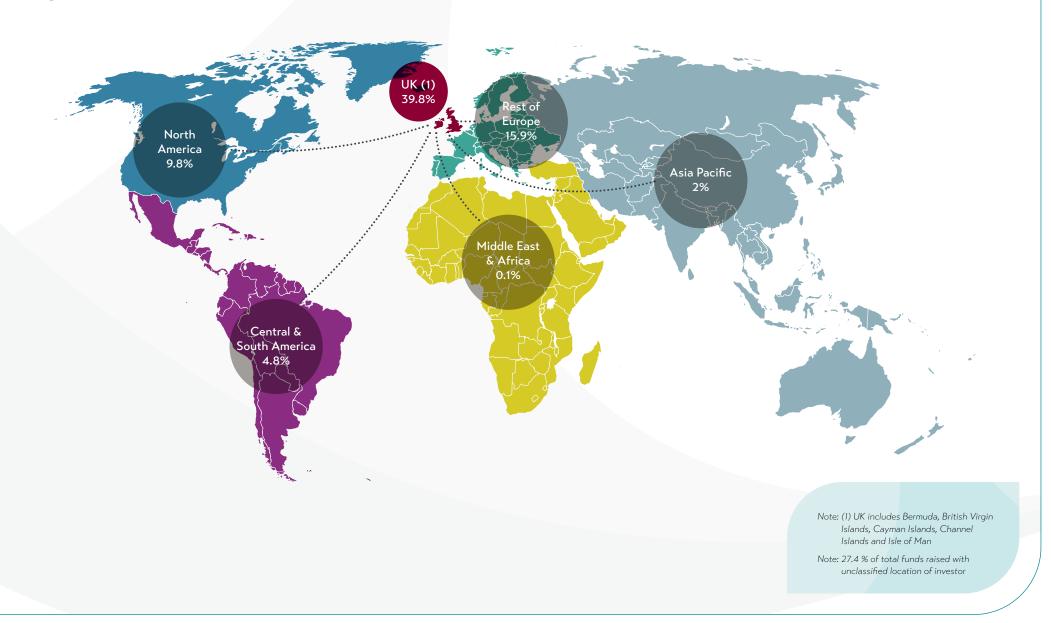
Figure 11. 2021 - Sources of funds - % of total amount





Venture capital – Fundraising geographic breakdown

Figure 12. 2021 - Sources of funds - % of total amount





Investments

Investments statistics explained

Industry statistics: figures relate to investments undertaken by BVCA full member firms based in the UK, and to those undertaken through an overseas office where the UK office was the lead adviser, regardless of whether the investing fund was UK or overseas based. As a result, cross-border investments have been included in the BVCA data to reflect more accurately the activity of BVCA members, particularly those that invest through pan-European or global funds. Statistics include first-time investments as well as follow-on investments captured in the year.

Equity value: The amount of capital invested to acquire shares in an enterprise. The equity value includes equity, quasi-equity, mezzanine, unsecured debt and secured debt provided by the private equity and venture capital firm.

The following funds are included in the statistics: private equity and venture capital funds making direct private equity and venture capital investments; mezzanine funds; infrastructure funds; co-investment funds and turnaround / rescue funds.

The following funds are excluded from the statistics: real estate funds, distressed debt funds, primary funds of funds and secondary funds of funds.





Investment definitions

Venture capital

Seed: Funding provided before the investee company has started mass production/distribution with the aim to complete research, product definition or product design, also including market tests and creating prototypes. This funding will not be used to start mass production/distribution.

Start-up: Funding provided to companies, once the product or service is fully developed, to start mass production/distribution and to cover initial marketing. Companies may be in the process of being set up or may have been in business for a shorter time, but have not sold their product commercially yet. The destination of the capital would be mostly to cover capital expenditures and initial working capital.

Other early-stage financing: Financing provided to companies that have initiated commercial manufacturing but require further funds to cover additional capital expenditures and working capital before they reach the break-even point. They will not be generating a profit yet.

Later-stage financing: Financing provided for an operating company, which may or may not be profitable. Late-stage venture tends to be financing into companies already backed by VCs. Typically, in C or D rounds.

Buyout

Management buyout (MBO): Funds provided to enable current operating management and investors to acquire an existing product line or business. Institutional buyouts (IBOs), leveraged buyouts (LBOs) and other types of similar financing are included under MBOs for the purposes of this report.

Management buy-in (MBI): Funds provided to enable an external manager or group of managers to buy into a company.

Secondary buyout: Financing provided to acquire a company from another private equity firm. It may use a significant amount of borrowed capital to meet the cost of acquisition.

Add-on/bolt-on/build-up acquisition: The purchase of a company (Target Company) by an existing portfolio company (Platform Company) funded by a private equity fund.

PIPE: A private investment in public equity (PIPE) purchases of stock in a company at a discount to the current market value per share for the purpose of raising capital.

Public to private: Purchase of quoted shares with the purpose of de-listing the company.

Infrastructure: Purchase of controlling stakes in infrastructure businesses, often related to transportation and communications systems, water and power lines and public institutions, including schools and care homes.

Growth capital

A type of private equity investment (often a minority investment) in relatively mature companies that are looking for primary capital to expand and improve operations or enter new markets to accelerate the growth of the business.

Turnaround / rescue

Financing made available to an existing business, which has experienced financial distress, with a view to re-establishing prosperity.

Replacement capital

Minority stake purchase from another private equity investment organisation or from another shareholder or shareholders.

Refinancing bank debt

Funds provided to enable a company to repay or restructure existing bank debt.



Investments at a glance

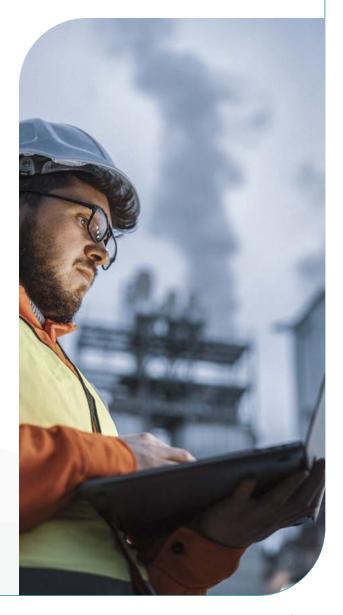
Figure 13. 2021 – Summary investments statistic

- The total equity amount invested in portfolio companies in 2021 increased by 38% year-on-year to £34.8bn. The number of companies receiving investment rose 11% to 1853.
- Buyout investment increased by 31% year-on-year to £24.7bn. The number of companies backed increased by 41% to 308. Mega buyouts accounted for 53% of the buyout market by amount, followed by large buyouts at 25%. Small buyouts ended 2021 with £307m and 102 companies backed. Midmarket saw a sizeable year-on-year increase of 63% at £5.2bn investing in 147 companies.
- Growth capital investments increased by 86% to £7.2bn, representing the largest increase across investment stages. 592 companies were backed, a 7% increase year-on-year.
- Venture capital investment increased by 48% year-on-year to £2.5bn with 949 companies backed, an 8% increase. Seed investments increased by 19% while Start-up investments more than doubled to £333m. Early stage investments increased 28% year-on-year to £1078m. Later stage venture investments increased by 77% to £923m.

2021 – Industry statistics	All Private Equity ⁽²⁾	Buyout ⁽¹⁾	Growth ⁽¹⁾	Venture Capital ⁽¹⁾	Other ⁽¹⁾
Amount	£34.76bn	£24.67bn	£7.21bn	£2.49bn	£0.38bn
No. of companies	1,853	308	592	949	27
No. of firms	171	76	90	86	14
No. of funds	402	143	176	194	26

Note: (1) Relates to investment stage of portfolio company

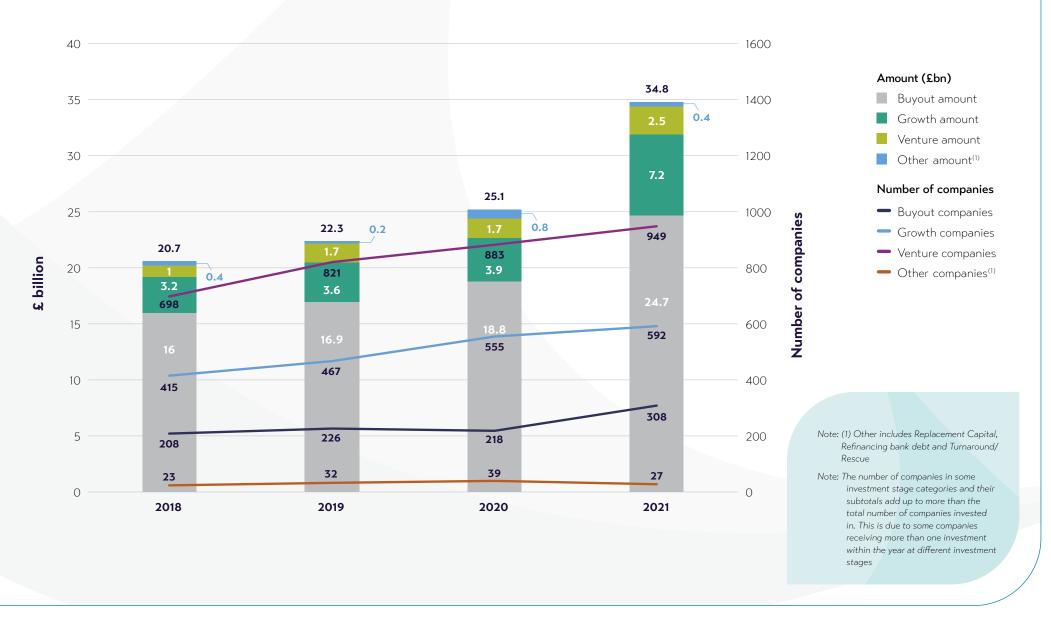
Note: (2) Refers to all private equity and venture capital





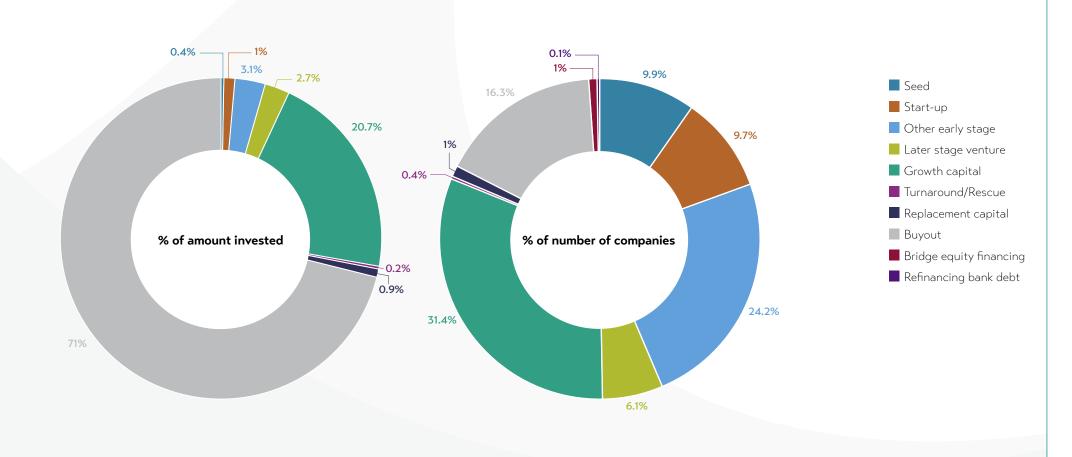
Investments at a glance

Figure 14. 2018-2021 - Industry statistics - Amount & number of companies



Investments by stage

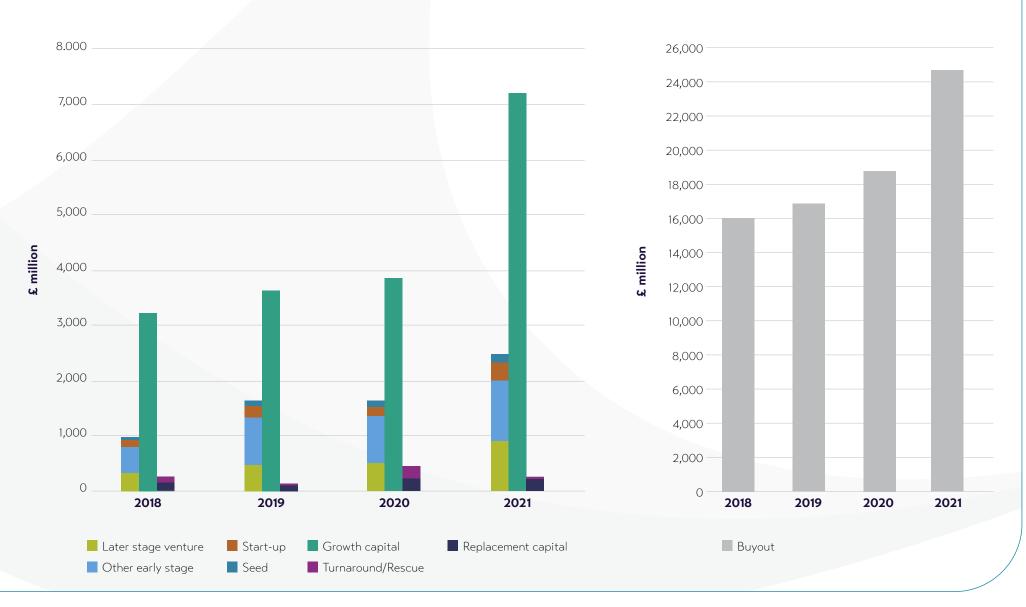
Figure 15. 2021 - Industry statistics - % of amount and number of companies





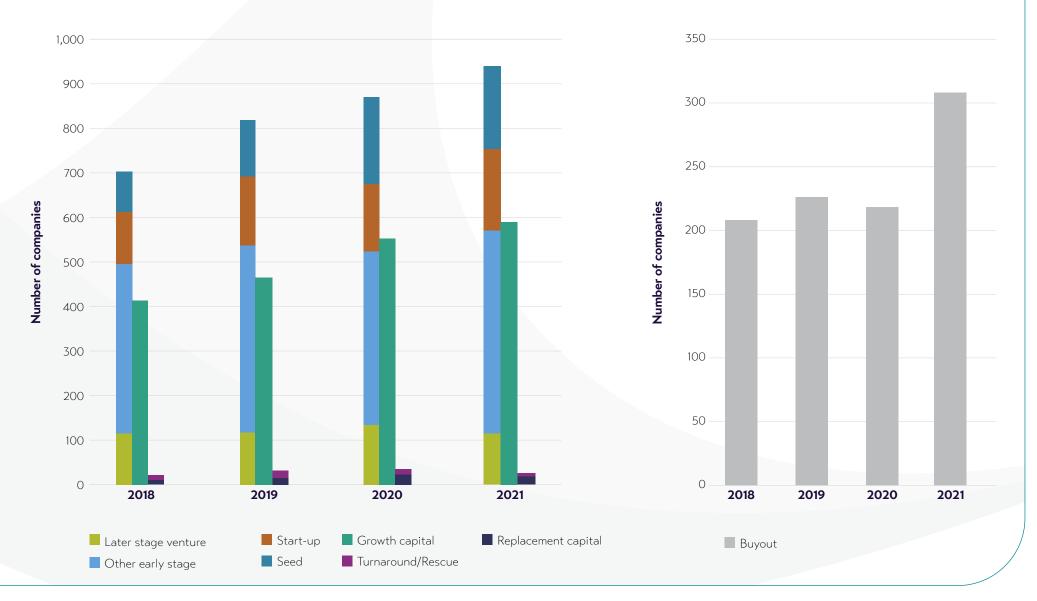
Investments by stage

Figure 16. 2018-2021 - Industry statistics - Amount



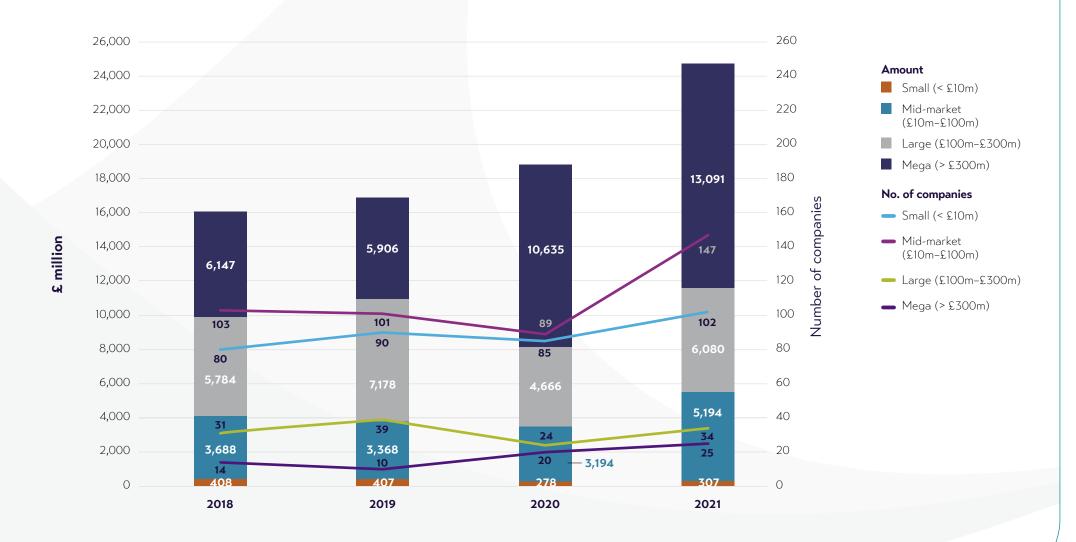
Investments by stage

Figure 17. 2018-2021 - Industry statistics - Number of companies



Buyout - Investments by equity bracket

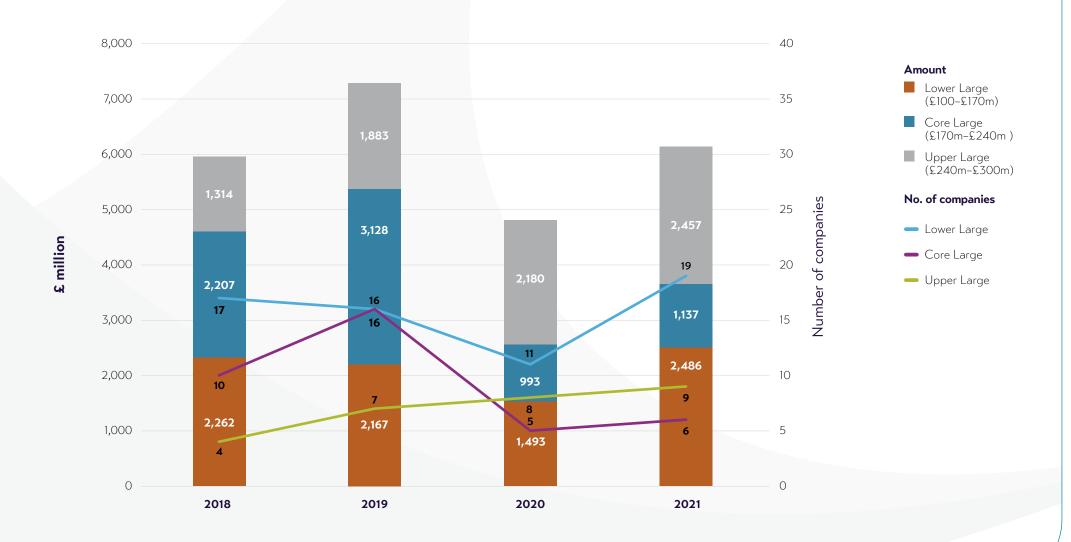
Figure 18. 2018-2021 - Industry statistics - Amount and number of companies





Large Buyout – Investments by equity bracket

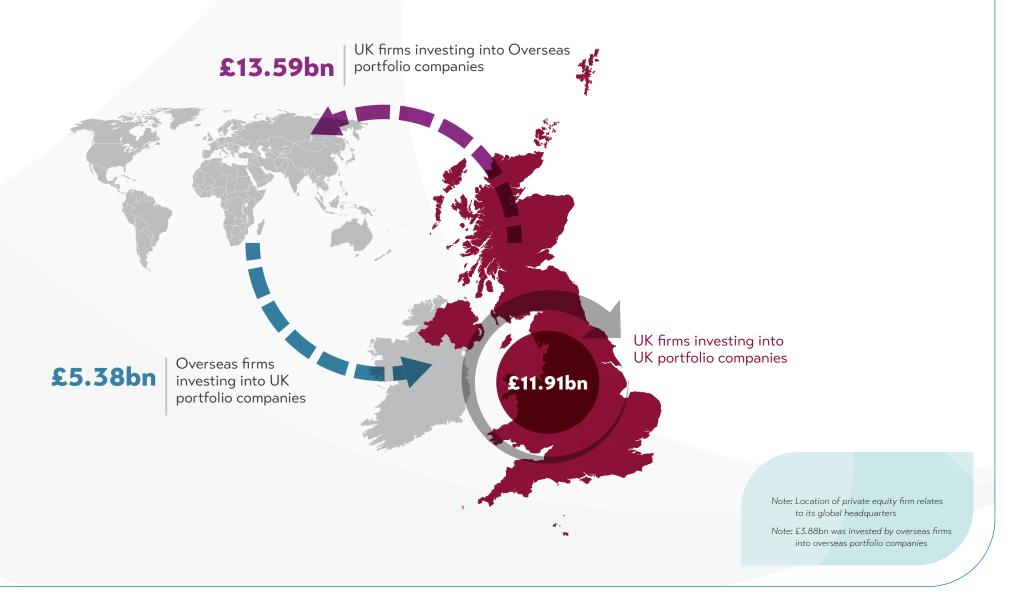
Figure 19. 2018-2021 - Industry statistics - Amount and number of companies





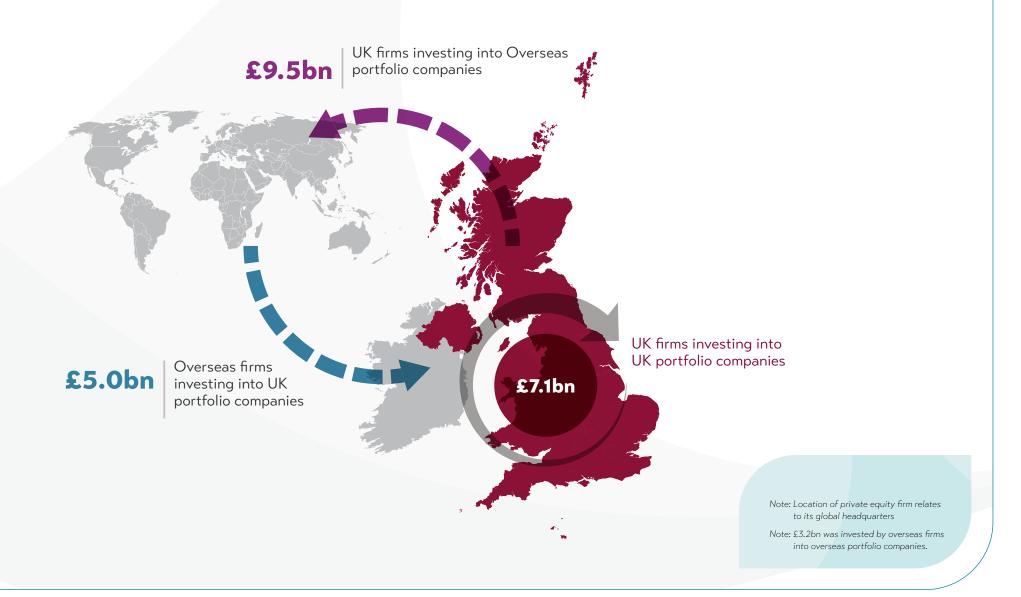
All PE and VC - International investment flows

Figure 20. 2021 - Industry statistics - Amount



Buyout - International investment flows

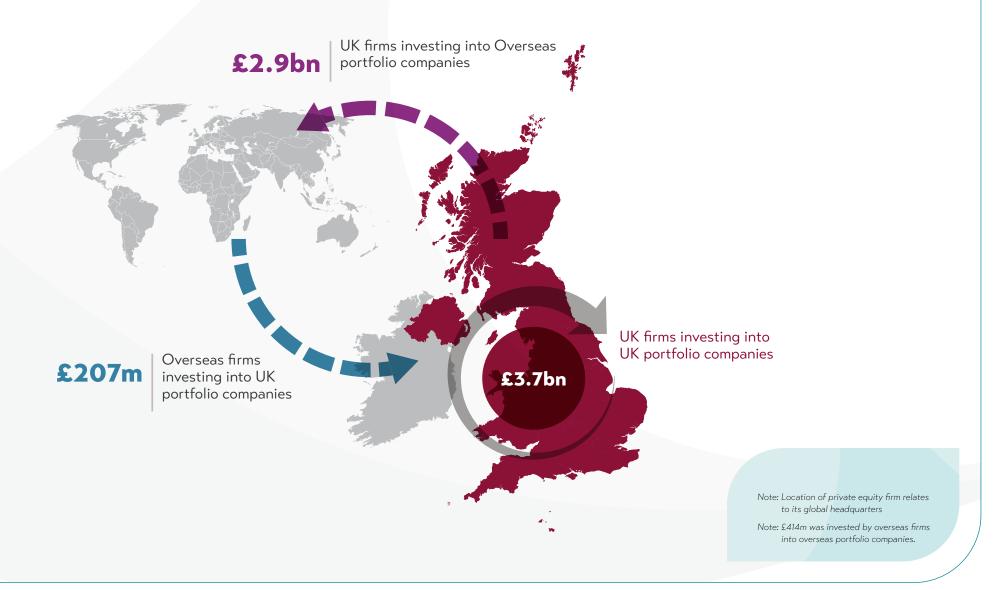
Figure 21. 2021 - Industry statistics - Amount





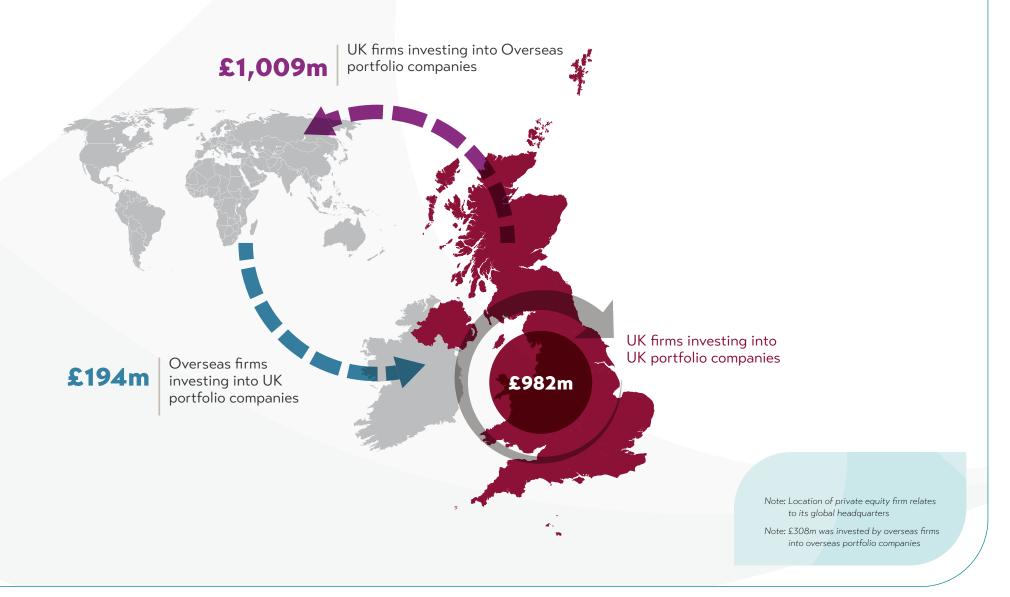
Growth - International investment flows

Figure 22. 2021 - Industry statistics - Amount



Venture Capital – International investment flows

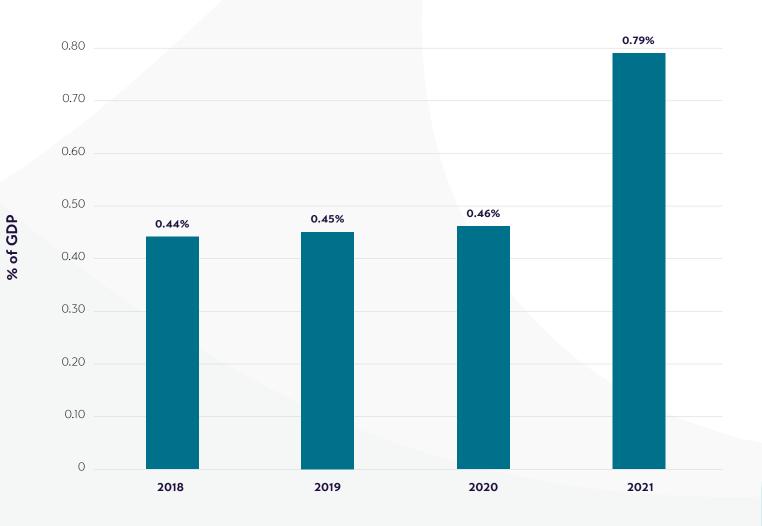
Figure 23. 2021 - Industry statistics - Amount





All PE and VC - Investments as % of GDP

Figure 24. 2021 - Industry statistics - % of amount



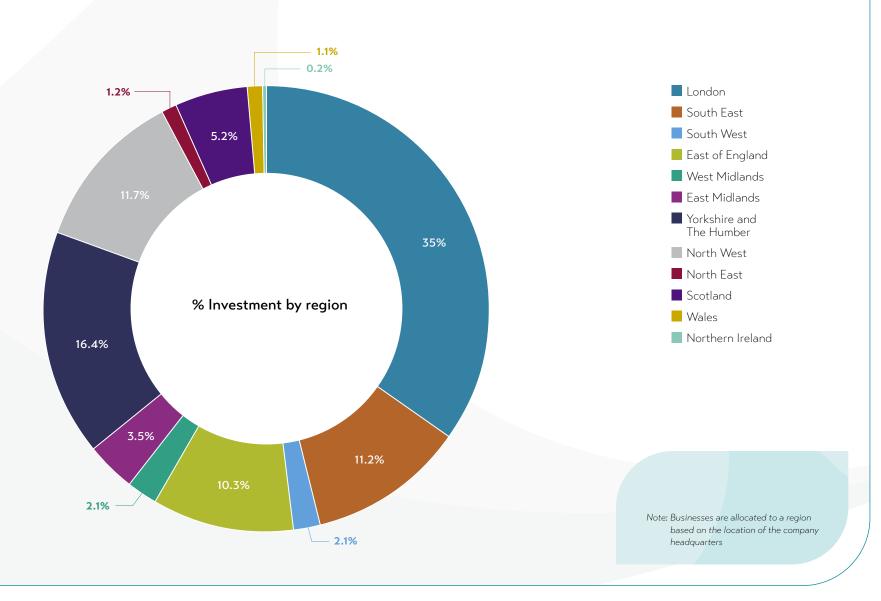
Note: GDP Source - UK Office for National Statistics

Note: The percentage values represent UK investment as a proportion of UK GDP



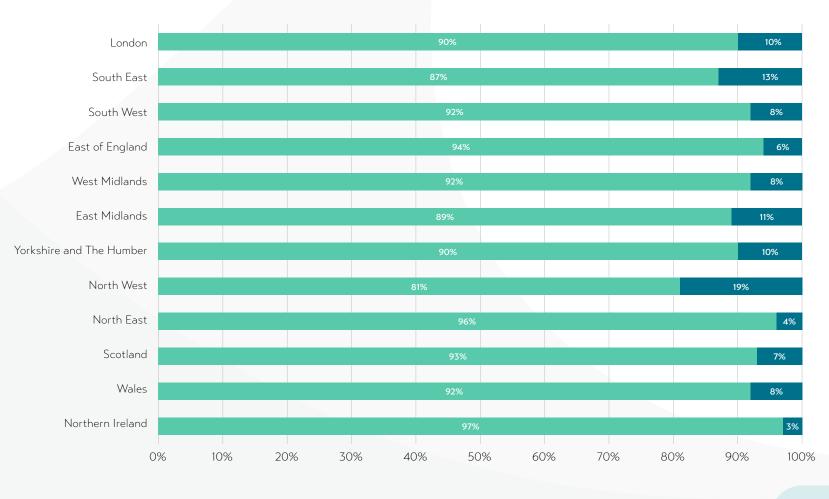
All PE and VC - Investments by region

Figure 25. 2021 – Industry statistics – % of amount



All PE and VC – Investments by region and company size

Figure 26. 2021 - Industry statistics - % of companies



Large enterprise

Note: Small and medium sized enterprises are defined as companies with 250 or fewer employees



Small and medium-sized enterprise

All PE and VC - Regional employment

Figure 27. Number of employees in UK businesses receiving investment in 2021





Figure 28. 2021 - Industry statistics - Amount

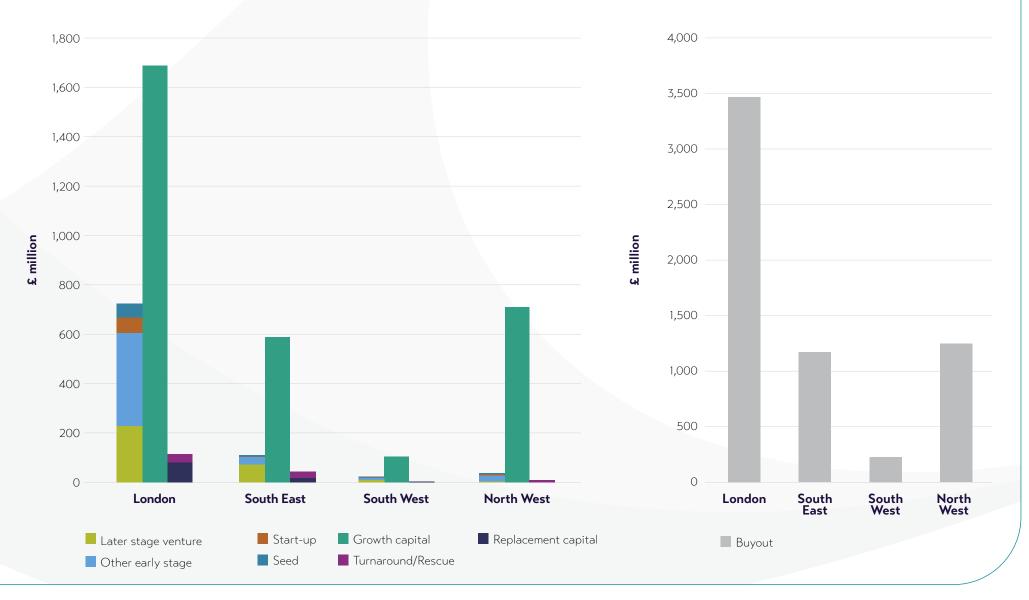


Figure 29. 2021 - Industry statistics - Amount

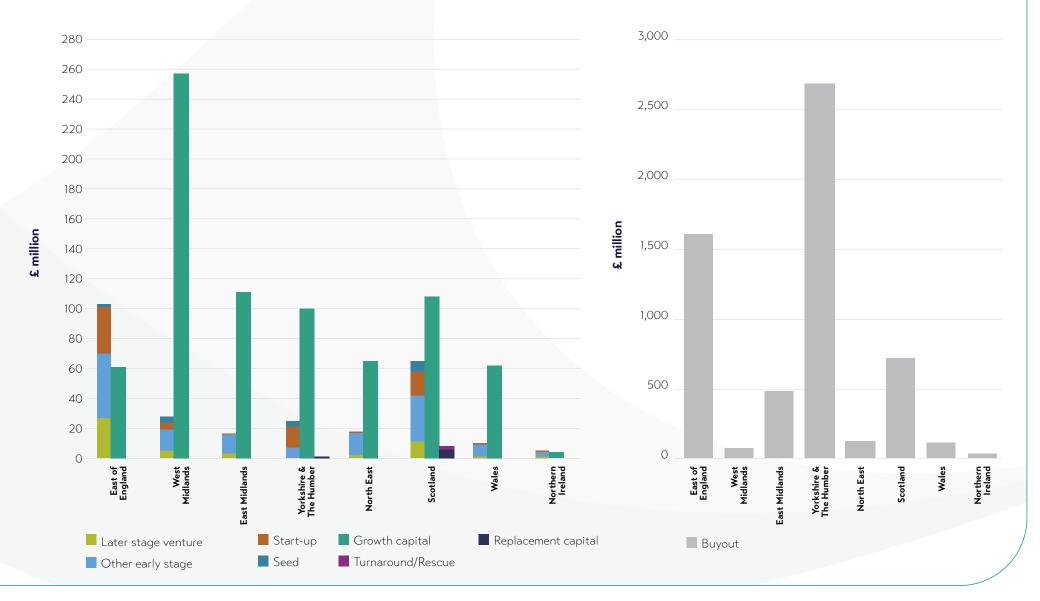


Figure 30. 2021 - Industry Statistics - Number of Companies

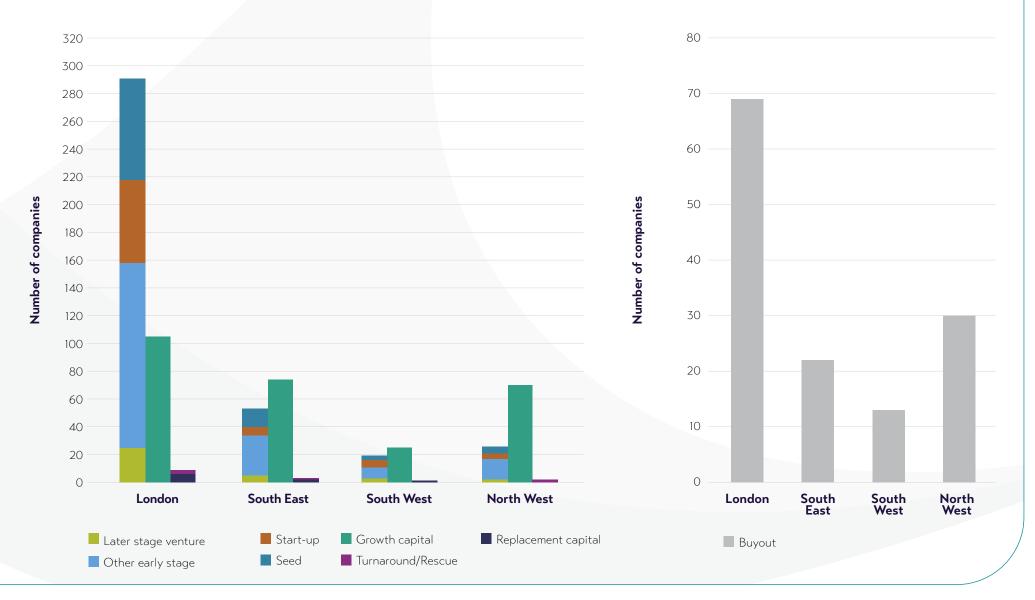
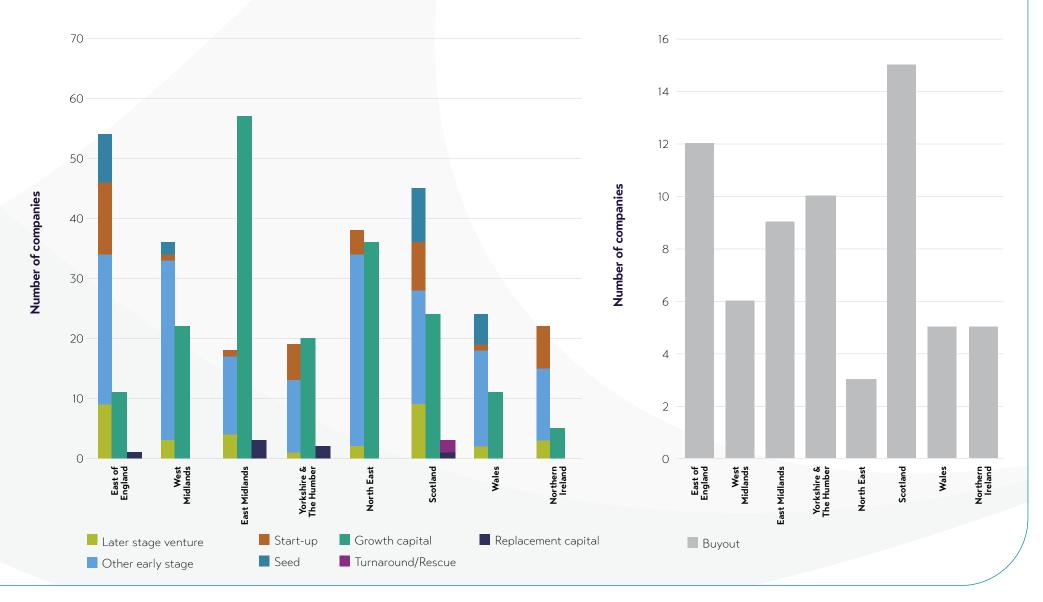
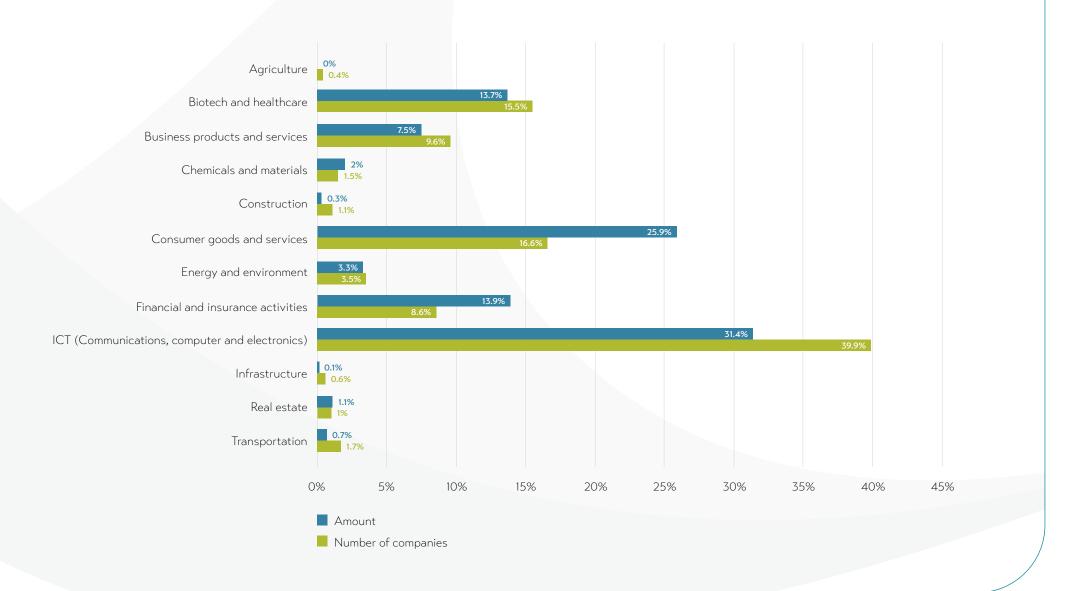


Figure 31. 2021 - Industry Statistics - Number of Companies



All PE and VC - Investments by sector

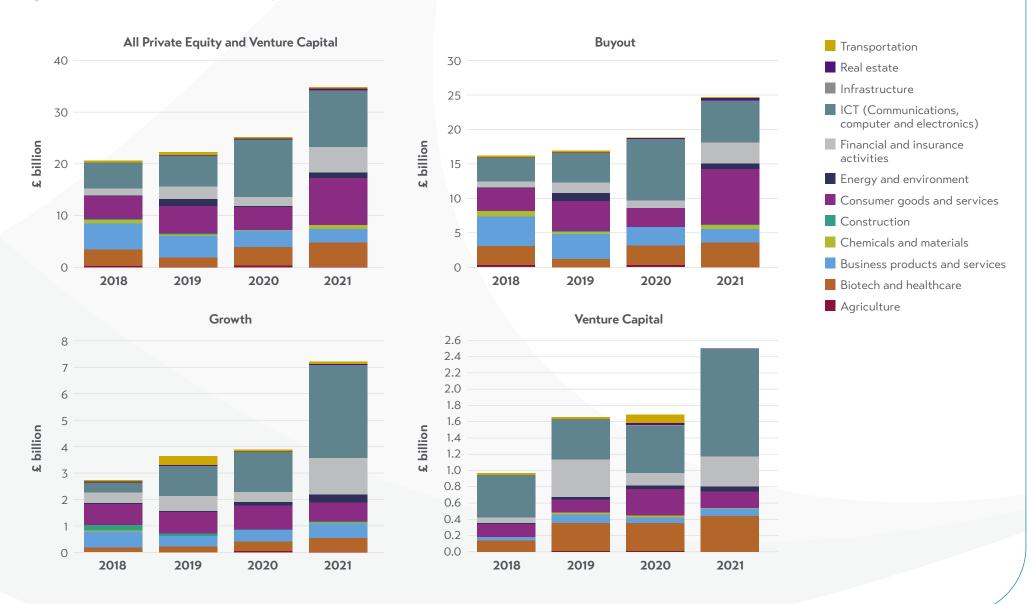
Figure 32. 2021 - Industry Statistics - % of amount and number of companies





Investments by sector

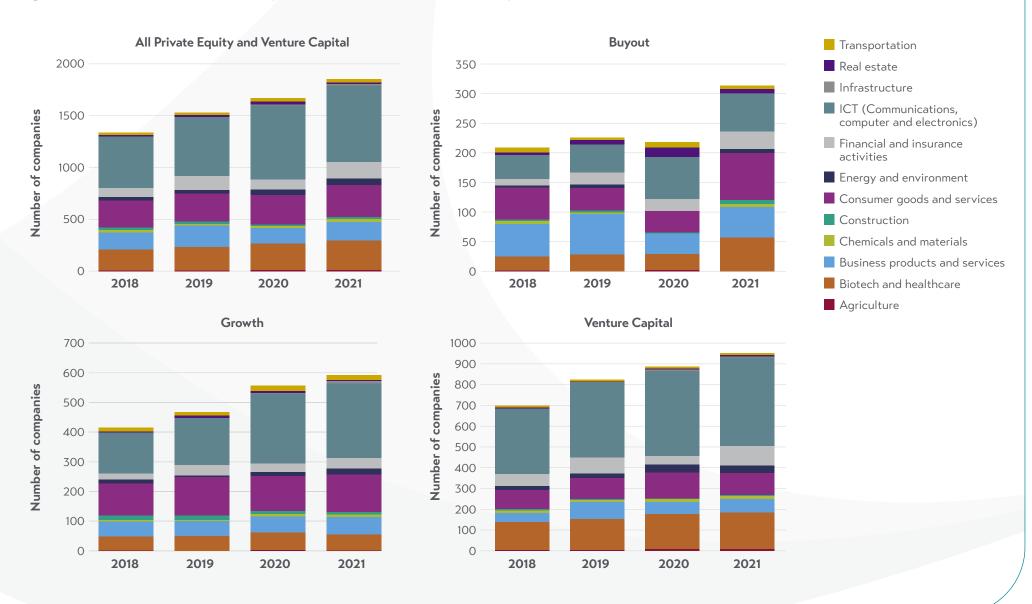
Figure 33. 2018-2021 - Industry Statistics - Amount





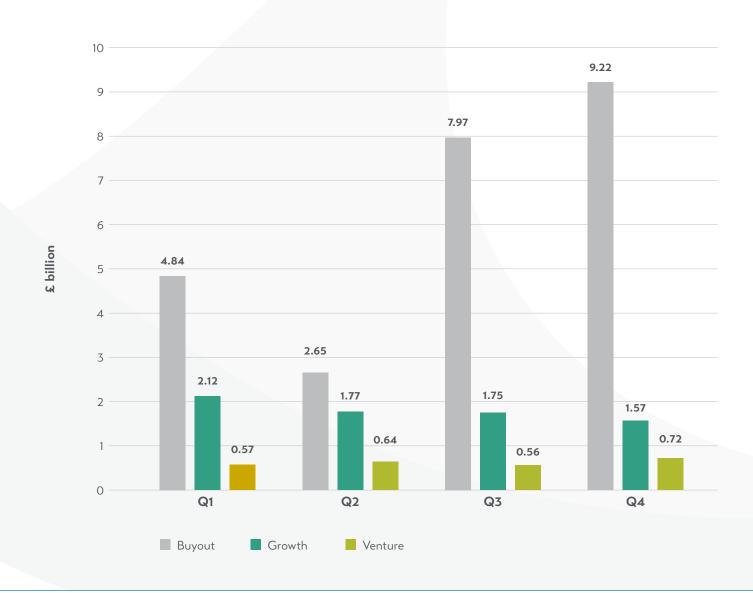
Investments by sector

Figure 34. 2018-2021 - Industry Statistics - Number of companies



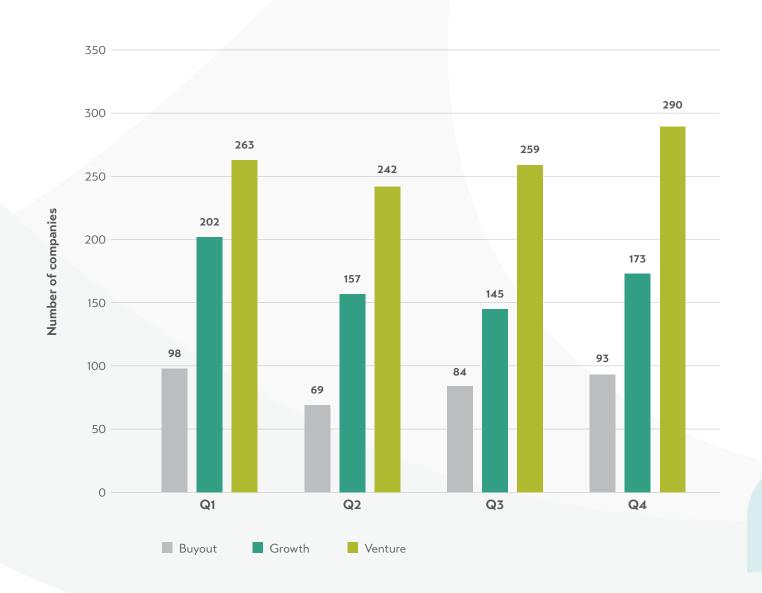
Investments by stage and quarters

Figure 35. 2021 - Industry statistics - Amount



Investments by stage and quarters

Figure 36. 2021 - Industry statistics - Number of companies



Note: Some companies receive investments in more than one quarter in each year, meaning that the total number of unique companies receiving investment in the year is less than the sum of the amounts in each quarter



Divestments

Divestments statistics explained

- Industry statistics: figures relate to divestments undertaken by BVCA full member firms based in the UK, and to those undertaken through an overseas office where the UK office was the lead adviser, regardless of whether the divesting fund is UK or overseas based. As a result, more cross-border divestments have been included in the BVCA data which therefore reflect more accurately the activity of BVCA full members, particularly those that divest through pan-European or global funds.
- Divestment amounts: (including write-offs) are recorded at cost (i.e. the total amount divested is equal to the total amount invested before).

- The following funds are included in the statistics: private equity and venture capital funds making direct private equity and venture capital investments; mezzanine funds; infrastructure funds; co-investment funds; replacement capital funds and turnaround / rescue funds.
- · The following funds are excluded from the statistics: real estate funds, distressed debt funds, primary funds of funds and secondary funds of funds.





Definitions: Types of divestment

Sale to management: The buyer of the company is its management team.

Public offering:

- First divestment following flotation / initial public offering (IPO): The sale or distribution of a private company's shares to the public for the first time by listing the company on the stock exchange.
- Sale of quoted equity post flotation: The sale of quoted shares only if connected to a former private equity investment, e.g. sale of quoted shares after a lockup period.

Repayment of preference shares, shareholder loans or mezzanine debt:

- Preference shares entitle the holder to a fixed dividend, whose payment takes priority over that of ordinary share dividends and return of capital
- Shareholder loans are loans to the business from the equity holder. These would typically rank behind any third party financing but ahead of ordinary shares.
- Mezzanine debt is debt which may convert to equity under certain circumstances. This would typically rank behind any third party financing but ahead of ordinary shares.

If the private equity firm provided loans or bought preference shares in the company at the time of investment, then their repayment represents a decrease of the financial claim of the investor into the company, and hence a divestment.

Sale to another private equity and venture capital firm: The buyer of the portfolio company is a different private equity firm.

Sale to financial institution: A financial institution is an entity that provides financial services for its clients:

- Depositary Institutions: deposit-taking institutions that accept and manage deposits and make loans, including banks, building societies, credit unions, trust companies, and mortgage loan companies
- Contractual Institutions: Insurance companies and pension funds
- Investment Institutions other than direct private equity firms.

Trade sale: The sale of a company to another company, typically one operating in similar or complementary lines of business.

Write-off: The value of the investment is eliminated and the return to investors may receive less than their initial investment.



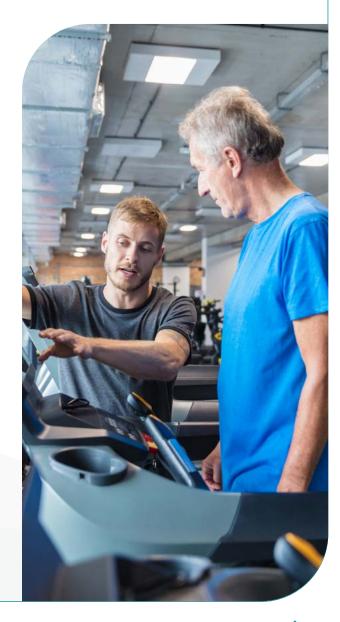
Divestments at a glance

Figure 37. 2021 - Summary divestments statistics

- 779 companies were exited in 2021, a 38% increase from 2020.
- By amount of former equity investments (divestments at cost), the total value exited was £13.1bn.
- The most prominent exit routes by amount at cost were sale to another private equity firm (33.6%), trade sale (18.6%) and repayment of preference shares / loans or mezzanine (13.9 %).
- Buyout divestments represented 75% by amount at cost and around 29% by number of companies of all exits in 2021.
- Growth divestments represented 17% of all exits by amount at cost and 44% by number of companies.
- Venture capital comprised around 24% of all divestments with 190 companies. The most prominent exit route was via a trade sale, which represented 38% of number of companies divested in 2021.

2021 – Industry statistics	All Private Equity ⁽²⁾	Buyout ⁽¹⁾	Growth ⁽¹⁾	Venture Capital ⁽¹⁾	Other ⁽¹⁾
Amount	£13.12bn	£9.85bn	£2.22bn	£0.71bn	£0.34bn
No. of companies	779	229	354	190	29
No. of firms	134	65	55	56	16
No. of funds	330	151	100	116	23

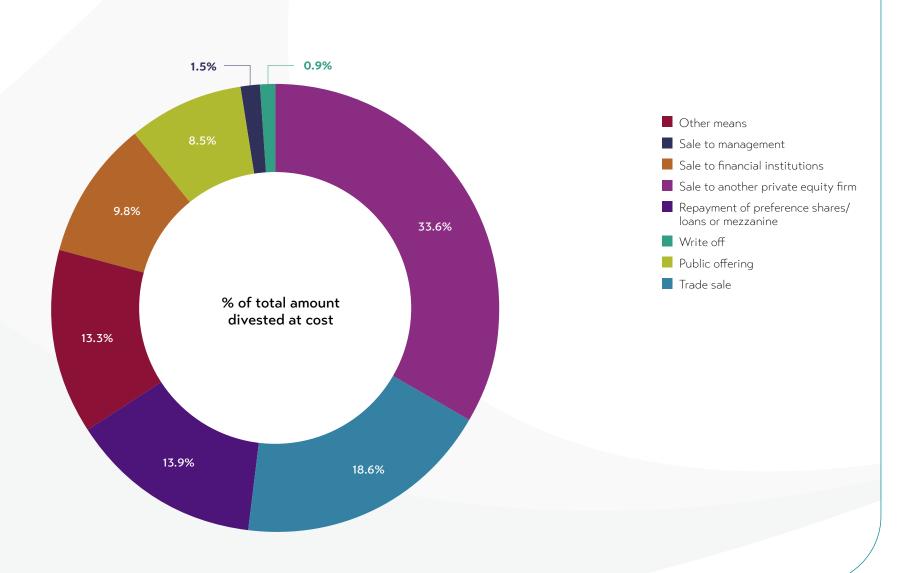
Note: (1) Relates to the initial investment stage of the company Note: (2) Refers to all private equity and venture capital Note: Please refer to the appendix for further information





Divestments at a glance

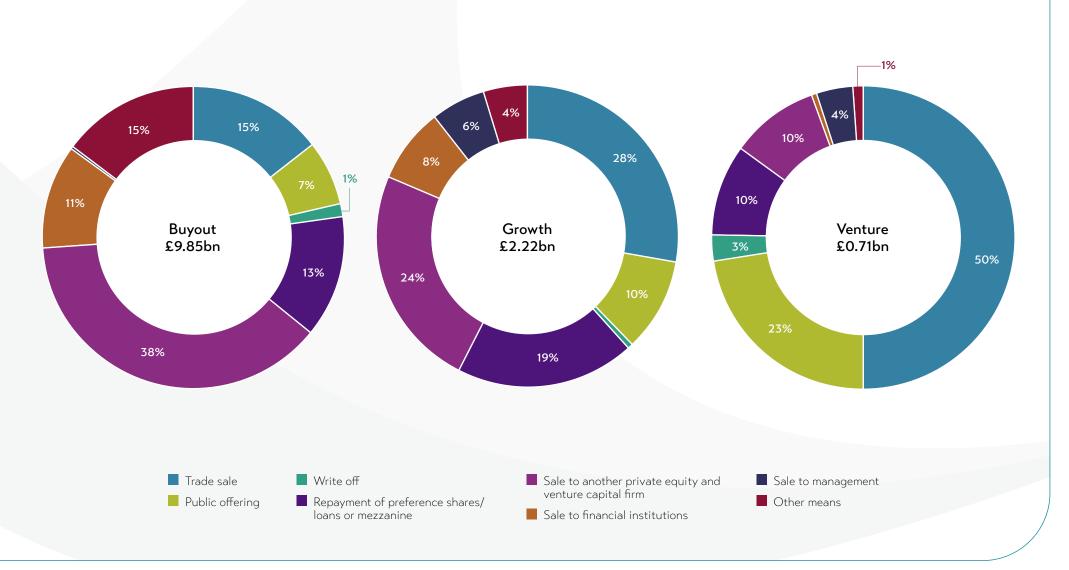
Figure 38. 2021 - Industry statistics - % total amount divested at cost





Divestments at cost by exit route - Buyout/Growth/Venture Capital

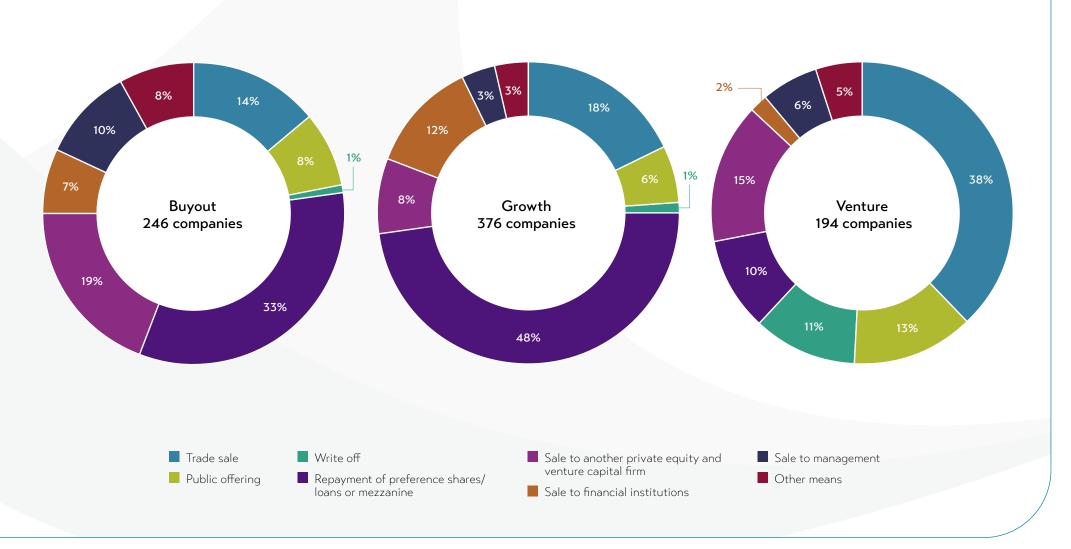
Figure 39. 2021 - Industry statistics - % of amount





Divestments at cost by exit route - Buyout/Growth/Venture Capital

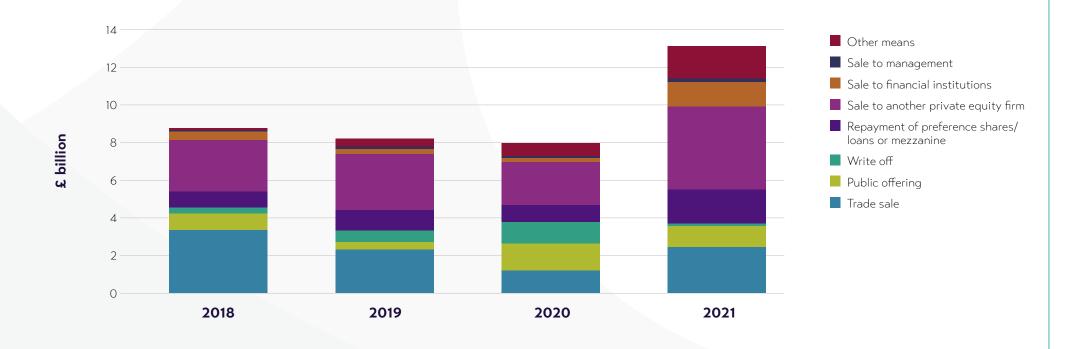
Figure 40. 2021 - Industry statistics - % of number of companies





Divestments at cost by exit route

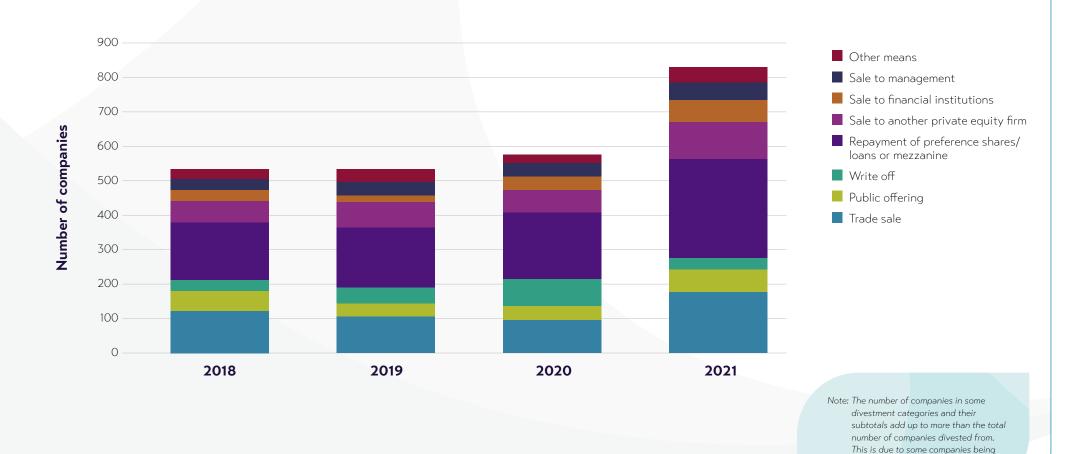
Figure 41. 2018-2021 - Industry statistics - Amount at cost





Divestments at cost by exit route

Figure 42. 2018-2021 - Industry statistics - Number of companies

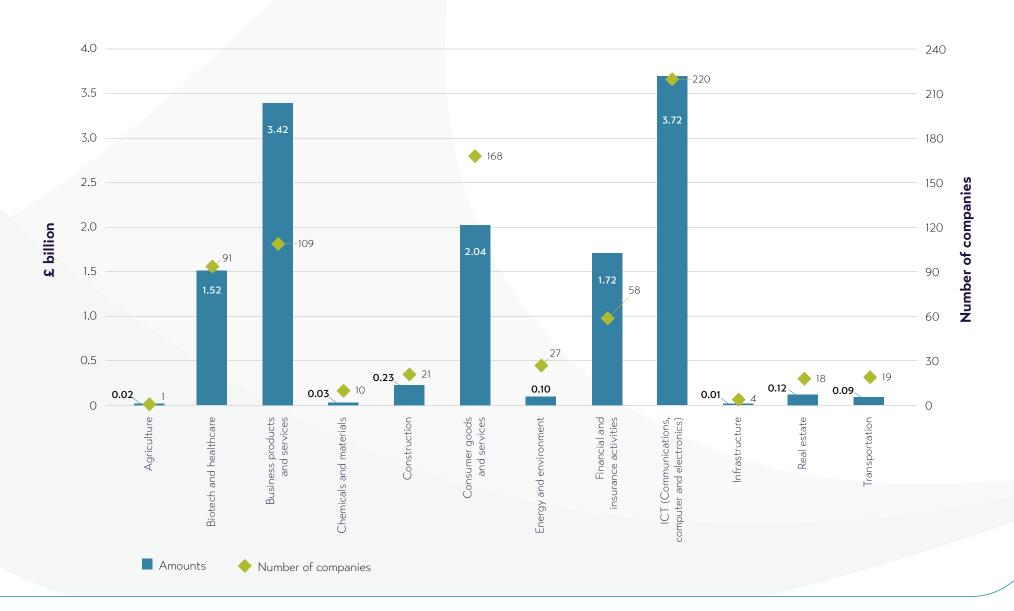


divested from by more than one method

within the year.

All PE and VC – Divestments at cost by sector

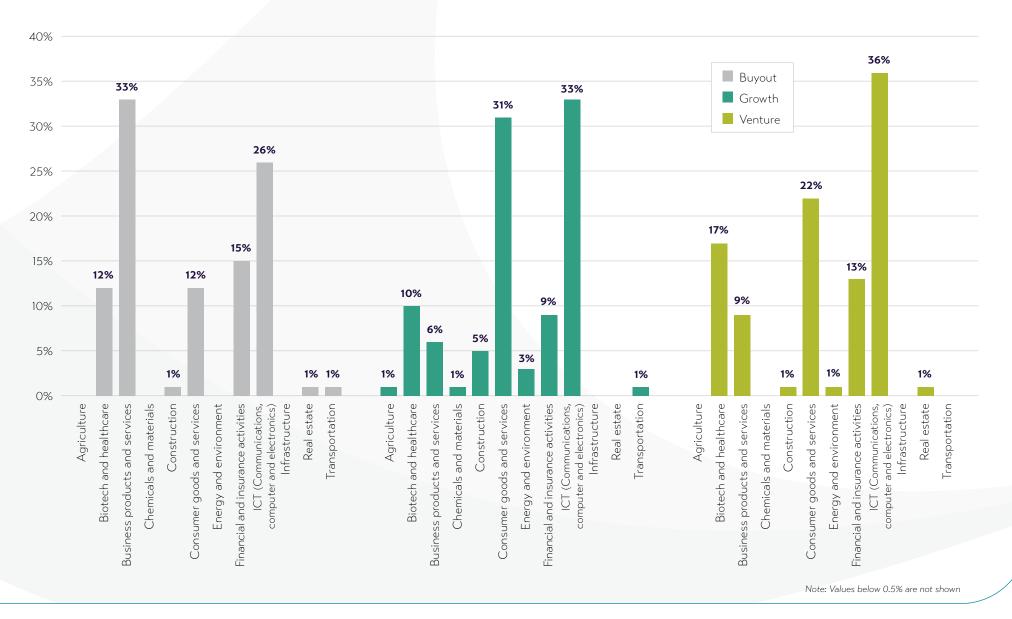
Figure 43. Industry statistics - Amount and number of companies (excluding write off)





Divestments at cost by sector - Buyout/Growth/Venture Capital

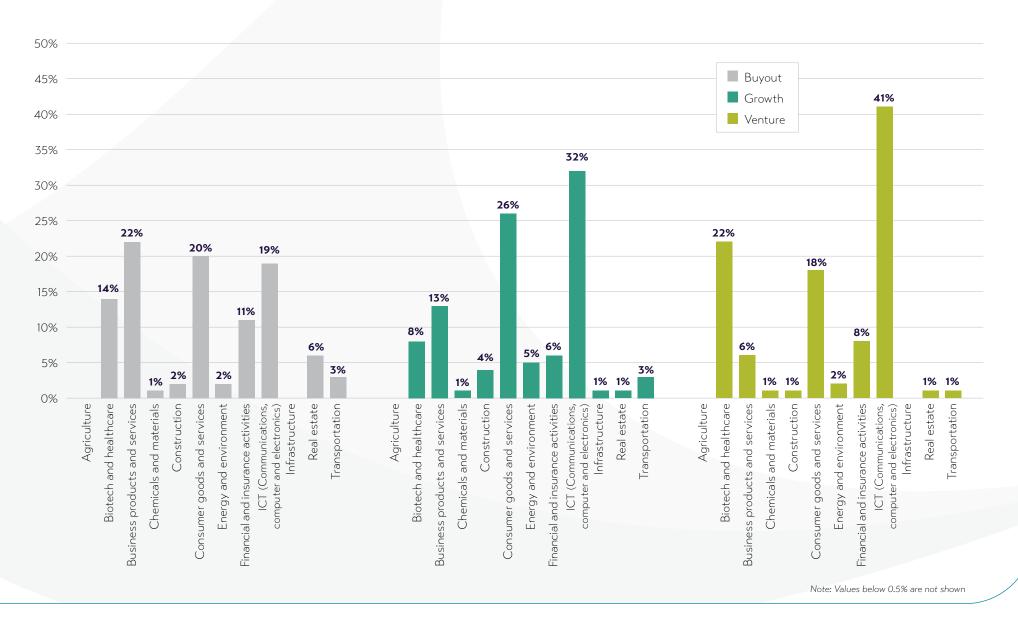
Figure 44. 2021 - Industry statistics - % of amount (excluding write off)





Divestments at cost by sector - Buyout/Growth/Venture Capital

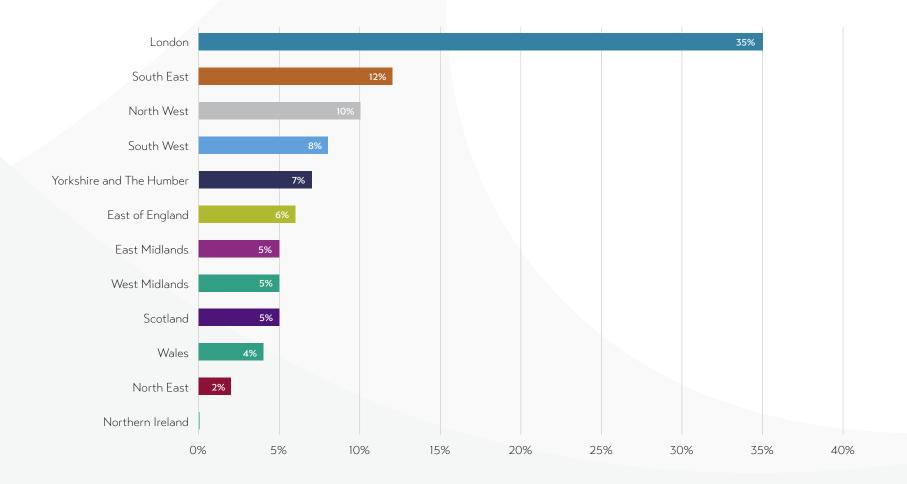
Figure 45. 2021 - Industry statistics - % of companies (excluding write off)





All PE and VC - Divestments at cost by region

Figure 46. 2021 - Industry statistics - % of amount

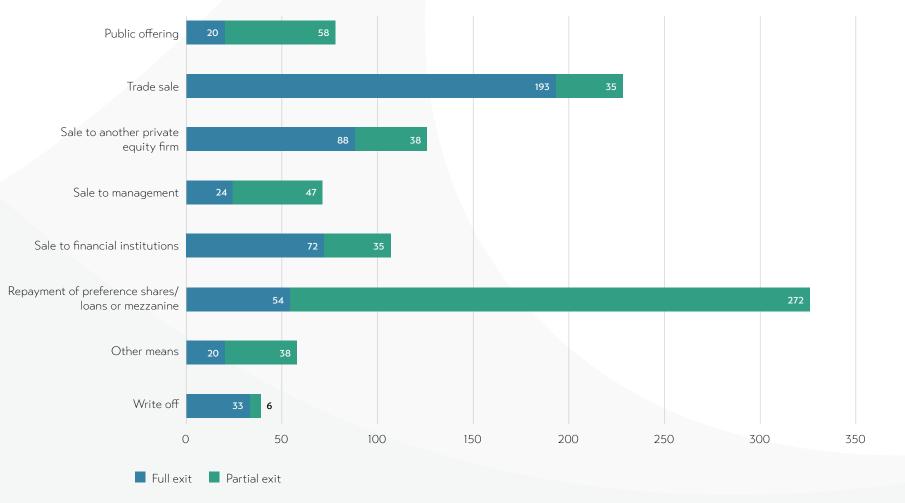


Note: Values below 0.5% are not shown



All PE and VC - Number of exits by type

Figure 47. 2021 - Divestment method - by number of exit transactions



Note: A company may have been exited through more than one method in the year, hence a greater number of exit transactions than total companies divested from

Note: The exit is related to the fund structure not to the fund manager. An exit from a portfolio company can be partial for one fund and full for another. A company that had
both partial and full exit from a given fund in the year is only counted as a full exit



All PE and VC - Holding period analysis

Figure 48. 2021 - Industry statistics - average holding period by initial investment stage



Note: Holding period is calculated by comparing the initial investment date to exit date for companies which have been fully exited from fund's portfolio by an investor

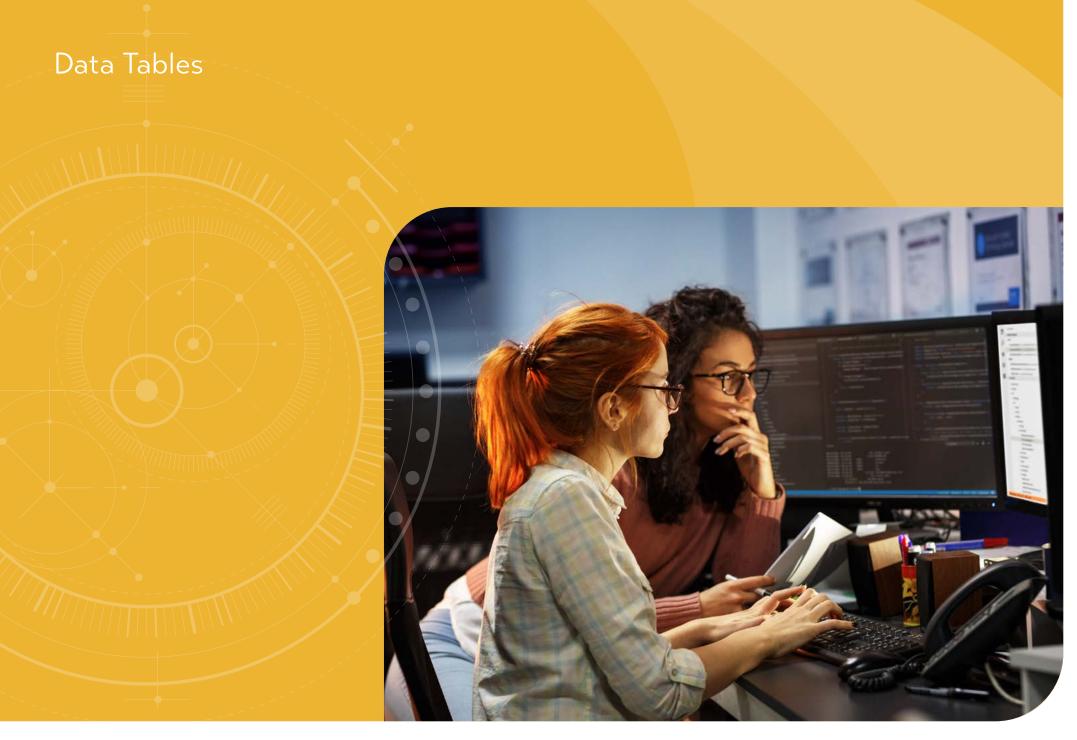


Table 1a //// 2021 - Funds raised by source

				Amount	t raised		
Type of source		20	021	20	20	20	19
		£m	%	£m	%	£m	%
Academic inst. / endowment funds / foundations	UK	124	0.7	526	1.2	680	1.4
	Overseas	523	3.1	1,039	2.4	2,226	4.7
	Unclassified	190	1.1	_	-	165	0.3
	Total	836	5.0	1,564	3.6	3,070	6.5
Banks	UK	118	0.7	129	0.3	207	0.4
	Overseas	331	2.0	1,082	2.5	2,171	4.6
	Total	449	2.7	1,210	2.7	2,378	5.0
Capital markets & corporate investors	UK	429	2.6	1,443	3.3	337	0.7
	Overseas	850	5.1	380	0.9	1,228	2.6
	Total	1,279	7.7	1,823	4.1	1,565	3.3
Family offices	UK	273	1.6	338	0.8	318	0.7
	Overseas	680	4.1	1,640	3.7	1,932	4.1
	Unclassified	11	0.1	8	0.0	9	0.0
	Total	965	5.8	1,986	4.5	2,259	4.7
Fund of funds	UK	440	2.6	1758	4.0	733	1.5
	Overseas	2,105	12.6	3,192	7.2	4,189	8.8
	Unclassified	173	1.0	-	-	167	0.4
	Total	2,718	16.3	4,950	11.2	5,089	10.7

Table 1b //// 2021 - Funds raised by source

		Amount raised										
Type of source		20	021	20	20	201	19					
		£m	%	£m	%	£m	%					
Government agencies	UK	328	2.0	124	0.3	431	0.9					
	Overseas	596	3.6	1,081	2.5	559	1.2					
	Total	923	5.5	1,205	2.7	991	2.1					
Insurance companies	UK	39	0.2	225	0.5	157	0.3					
	Overseas	1,022	6.1	3,012	6.8	4,254	8.9					
	Unclassified	7	0.0	-	-	8	0.0					
	Total	1,068	6.4	3,236	7.3	4,419	9.3					
Other asset managers	UK	252	1.5	1296	2.9	77	0.2					
	Overseas	1,194	7.1	2,167	4.9	378	0.8					
	Unclassified	6	0.0	_	-	1	0.0					
	Total	1,452	8.7	3,463	7.9	455	1.0					
Private pension funds	UK	110	0.7	601	1.4	189	0.4					
	Overseas	560	3.3	3,295	7.5	1,973	4.1					
	Unclassified	41	0.2	-	-	_	-					
	Total	711	4.3	3,896	8.8	2,161	4.5					
Public pension funds	UK	81	0.5	340	0.8	762	1.6					
	Overseas	1,915	11.5	11,961	27.2	14,948	31.4					
	Unclassified	-	-	-	-	65	0.1					
	Total	1,996	11.9	12,301	27.9	15,775	33.1					



Table 1c //// 2021 - Funds raised by source

				Amoun	t raised		
Type of source		20	021	20	20	20)19
		£m	%	£m	%	£m	%
Private individuals	UK	1,172	7.0	1,320	3.0	1,462	3.1
	Overseas	355	2.1	953	2.2	1,008	2.1
	Unclassified	-	_	8	0.0	-	_
	Total	1,526	9.1	2,281	5.2	2,470	5.2
Sovereign wealth funds	UK	_	-	63	O.1	_	-
	Overseas	935	5.6	4,420	10.0	6,665	14.0
	Unclassified	30	0.2	_	-	33	0.1
	Total	965	5.8	4,482	10.2	6,698	14.1
Others	UK	306	1.8	_	_	12	0.0
	Overseas	148	0.9	_	_	117	0.2
	Unclassified	1,366	8.2	1,656	3.8	136	0.3
	Total	1,821	10.9	1,656	3.8	265	0.6
Total UK		3,670	22	8,160	19	5,365	11.3
Total Overseas		11,214	67	34,220	78	41,647	87.5
Total Unclassified		1,825	11	1,672	4	583	1.2
Grand total		16,709	100	44,053	100	47,595	100

Note: Private individuals includes GP commitments



Table 2a //// 2021 – Funds raised by country

	Amoun	t raised
Country	20	21
	£m	%
UK*	3,670	22.0
Belgium	155	0.9
Denmark	212	1.3
Finland	141	0.8
France	213	1.3
Germany	237	1.4
Ireland	56	0.3
Italy	69	0.4
Luxembourg	611	3.7
Netherlands	684	4.1
Spain	83	0.5
Sweden	53	0.3
Switzerland	490	2.9
Rest of Europe	1,335	8.0
United States	3,189	19.1
Canada	2	0.0
Bahamas	4	0.0
Barbados	754	4.5
Asia Pacific	2,127	12.7
Middle East & Africa	505	3.0
Central & South America	294	1.8
Unclassified	1,825	10.9
Total	16,709	100

Table 2b //// 2020 - Funds raised by country

	Amoun	t raised
Country	20	20
	£m	%
UK*	8,160	18.5
Belgium	110	0.3
Denmark	358	0.8
Finland	245	0.6
France	803	1.8
Germany	1,085	2.5
Italy	142	0.3
Luxembourg	668	1.5
Netherlands	1,010	2.3
Norway	141	0.3
Spain	171	0.4
Sweden	432	1.0
Switzerland	1,410	3.2
Rest of Europe	1,550	3.5
United States	13,903	31.6
Canada	1,740	4.0
Bahamas	3	0.0
Barbados	3	0.0
Asia Pacific	8,965	20.3
Middle East & Africa	624	1.4
Central & South America	858	1.9
Unclassified	1,672	3.8
Total Control of the	44,053	100

Table 2c //// 2019 – Funds raised by country

	Amount	raised
Country	20	19
	£m	%
UK*	5,365	11.3
Belgium	100	0.2
Denmark	523	1.1
Finland	1113	2.3
France	526	1.1
Germany	2,077	4.4
Ireland	129	0.3
Italy	179	0.4
Luxembourg	996	2.1
Netherlands	2,251	4.7
Norway	121	0.3
Spain	187	0.4
Sweden	275	0.6
Switzerland	1,053	2.2
Rest of Europe	503	1.1
United States	15,231	32.0
Canada	3,536	7.4
Bahamas	2	0.0
Asia Pacific	9,031	19.0
Middle East & Africa	2,796	5.9
Central & South America	1,019	2.1
Unclassified	583	1.2
Total	47,595	100

Table 3a //// Investments by country

Country	Nun	nber of compa	nies	% of companies Amount invested (£m)			%	% amount invested				
Country	2021	2021 2020 2019		2021 2020 2019		2021	2021 2020 2019		2021	2020	2019	
UK	1,319	1,305	1,198	71	78	78	17,290	9,515	10,163	50	38	46
US	170	105	113	9	6	7	5,037	3,594	3,086	14	14	14
Europe	305	226	189	16	14	12	11,325	10,994	8,428	33	44	38
Rest of the world	59	36	30	3	2	2	1,105	996	655	3	4	3
Total	1,853	1,672	1,530	100	100	100	34,757	25,100	22,331	100	100	100

Table 3b //// 2021 Quarterly investments by country

		Numbe	r of con	npanies			% o	f compa	nies			Amoun	t invest	ed (£m)			% a	mount i	invested	
Country	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total	Q1	Q2	Q3	Q4	Total
UK	459	324	329	389	1,501	31	22	22	26	100	5,451	1,878	4,494	5,466	17,290	32	11	26	32	100
US	34	46	47	66	193	18	24	24	34	100	651	392	2,405	1,589	5,037	13	8	48	32	100
Europe	63	84	103	91	341	18	25	30	27	100	1,301	2,619	3,352	4,052	11,325	11	23	30	36	100
Rest of the world	11	18	16	20	65	17	28	25	31	100	178	209	247	472	1,105	16	19	22	43	100
Total	567	472	495	566	2,100	27	22	24	27	100	7,582	5,098	10,497	11,579	34,757	22	15	30	33	100

Note: The number of companies in some quarters and their subtotals add up to more than the total number of companies invested in. This is due to some companies receiving more than one investment within the year in different quarters.

Table 4 //// Overseas investments by investment stage

	Num	ber of comp	anies	%	of compani	es	Amo	unt invested	(£m)	% of	amount inv	ested
Investment stage	2021	2020	2019	2021	2020	2019	2021	2020	2019	2021	2020	2019
Seed	68	35	27	13	9	8	62	36	30	0	0	0
Start-up	69	34	27	13	9	8	201	88	98	1	1	1
Other early stage	113	69	82	21	18	24	500	343	408	3	2	3
Later stage venture	48	42	37	9	- 11	11	549	303	147	3	- 2	1
Bridge equity financing	3	42	5	1	- 11	1	5	303	5	0	- 2	0
Total venture capital	301	180	178	56	48	52	1,317	770	687	8	5	6
Growth capital	131	106	91	24	28	27	3,316	1,643	1,810	19	11	15
Total growth capital	131	106	91	24	28	27	3,316	1,643	1,810	19	11	15
MBO/MBI	71	48	46	13	13	13	9,161	7,584	5,824	52	49	48
Secondary buyout	15	9	14	3	2	4	1,601	3,624	3,514	9	23	29
PIPE	2	4	2	0	1	1	16	219	146	0	1	1
Public to private	3	2	0	1	1	0	1,268	950	0	7	6	0
Add-on/bolt-on/build-up acquisition	14	15	7	3	4	2	315	398	107	2	3	1
Infrastructure	2	0	0	0	0	0	264	0	0	2	0	0
Total buyout	107	78	69	20	21	20	12,624	12,775	9,591	72	82	79
Refinancing bank debt	0	0	0	0	2	0	0	15.6	0	0	1	0
Replacement capital	2	8	3	0	- 2	1	210	156	81	1	- 1	1
Turnaround/rescue	0	2	0	0	1	0	0	240	0	0	2	0
Total other stages	2	10	3	0	3	1	210	396	81	1	3	1
Total	534	367	332	100	100	100	17,467	15,584	12,169	100	100	100

Note: The number of companies in some investment stage categories and their subtotals add up to more than the total number of companies invested in. This is due to some companies receiving more than one investment within the year at different investment stages.

Note: Some investment stages have been amalgamated where there are instances of single deals, in order to preserve confidentiality.



Table 5 //// UK investments by investment stage

	Num	ber of comp	anies	%	of compani	es	Amou	unt invested	(£m)	% of	amount inv	ested
Investment stage	2021	2020	2019	2021	2020	2019	2021	2020	2019	2021	2020	2019
Seed	118	160	100	9	12	8	81	85	57	0	1	1
Start-up	115	119	129	8	9	10	132	71	113	1	1	1
Other early stage	344	321	339	25	24	28	578	500	457	3	5	5
Later stage venture	68	95	81	5	7	7	374	219	320	2	2	3
Bridge equity financing	15	18	12	1	1	1	10	35	11	0	0	0
Total venture capital	660	713	661	49		54	1,176	911	958		10	9
Growth capital	461	449	376	34	34	31	3,890	2,225	1,820	23	23	18
Total growth capital	461	449	376	34	34	31	3,890	2,225	1,820	23	23	18
MBO/MBI	137	91	113	10	7	9	8,912	4,314	4,928	52	45	48
Secondary buyout	24	13	12	2	1	1	1,829	685	965	11	7	9
PIPE	0	2	0	0	0	0	0	102	0	0	1	0
Public to private	4	2	6	0	0	0	981	661	1,100	6	7	11
Add-on/bolt-on/build-up acquisition	36	21	24	3	2	2	254	153	211	1	2	2
Infrastructure	6	15	10	0	1	1	73	83	64	0	1	1
Total buyout	207	144	165	15	11	13	12,049	5,998	7,269	70	63	72
Refinancing bank debt	10	5	1.4	1	0	1	100	116	67	1	1	1
Replacement capital	18	16	14		1		108	176	- 67		2	. 1
Turnaround/rescue	7	10	16	1	1	1	67	89	48	0	1	0
Total other stages	25	31	30	2	2	2	175	381	115	1	4	1
Total	1,319	1,305	1,198	100	100	100	17,290	9,515	10,163	100	100	100

Note: The number of companies in some investment stage categories and their subtotals add up to more than the total number of companies invested in. This is due to some companies receiving more than one investment within the year at different investment stages.

Note: Some investment stages have been amalgamated where there are instances of single deals, in order to preserve confidentiality.



Table 6 //// 2021 - MBOs/MBIs by investment size (UK)

C:	Number of	companies	Amount	invested
Size	Number	%	£m	%
Small (<£10m)	44	32	164	2
Mid-sized (£10m – £100m)	77	56	2,360	26
Large (£100m - £300m)	9	7	1,455	16
Mega (>£300m)	7	5	4,934	55
Total	137	100	8,912	100

Note: The number of companies in some investment stage categories and their subtotals add up to more than the total number of companies invested in. This is due to some companies receiving more than one investment within the year at different investment stages.

Note: Size bandings are based on the amount of equity invested by BVCA private equity members, not the total transaction size.

Table 7 //// Average amount invested by stage (UK)

	Amount invested, £000s							
Investment stage	2021	2020	2019					
Seed	691	531	569					
Start-up	1,152	601	874					
Other early stage	1,679	1,558	1,349					
Later stage venture	5,500	2,307	3,950					
Bridge equity financing	663	1,951	924					
Total venture capital	1,781	1,277	1,449					
Growth capital	8,439	4,956	4,842					
Total growth capital	8,439	4,956	4,842					
мво/мві	65,050	47,402	43,614					
Secondary buyout	76,221	52,719	80,446					
PIPE	0	50,884	0					
Public to private	245,166	330,498	183,293					
Add-on/bolt-on/build-up acquisition	7,056	7,300	8,806					
Infrastructure	12,150	5,528	6,408					
Total buyout	58,207	41,652	44,054					
Refinancing bank debt	5,975	23,243	4,812					
Replacement capital	3,373	11,017	4,012					
Turnaround/rescue	9,590	8,887	2,993					
Total other stages	6,987	12,302	3,842					
Total	13,108	7,291	8,483					

Note: Some investment stages have been amalgamated where there are instances of single deals, in order to preserve confidentiality.



Table 8 //// Investments by industry sector (UK)

Industry sector	Number of companies			% of companies			Amount invested (£m)			% of amount invested		
	2021	2020	2019	2021	2020	2019	2021	2020	2019	2021	2020	2019
Agriculture	7	9	4	1	1	0	11	64	6	0	1	0
Biotech and healthcare	207	197	175	16	15	15	1,728	1,745	1,036	10	18	10
Business products and services	152	124	165	12	10	14	1,825	1,419	2,806	11	15	28
Chemicals and materials	23	18	18	2	1	2	86	12	103	0	0	1
Construction	17	12	19	1	1	2	58	16	225	0	0	2
Consumer goods and services	220	222	209	17	17	17	5,723	1,531	1,991	33	16	20
Energy and environment	59	47	29	4	4	2	1,136	178	98	7	2	1
Financial and insurance activities	92	58	87	7	4	7	3,093	841	1,171	18	9	12
ICT (Communications, computer and electronics)	491	557	454	37	43	38	3,315	3,400	2,524	19	36	25
Infrastructure	10	10	0	1	1	0	19	15	0	0	0	0
Real estate	17	29	18	1	2	2	126	172	79	1	2	1
Transportation	24	22	20	2	2	2	169	122	122	1	1	1
Total	1,319	1,305	1,198	100	100	100	17,290	9,515	10,163	100	100	100

Table 9 //// Investments by region (UK)

Regions Num	Number of companies			% of companies			Amount invested (£m)			% of amount invested		
	2020	2019	2021	2020	2019	2021	2020	2019	2021	2020	2019	
London	461	442	397	35	34	33	5,997	4,143	3,650	35	44	36
South East	149	158	153	11	12	13	1,917	1,238	1,672	11	13	16
South West	59	56	52	4	4	4	354	795	1,140	2	8	11
East of England	79	79	66	6	6	6	1,764	109	642	10	1	6
West Midlands	65	76	69	5	6	6	355	659	765	2	7	8
East Midlands	87	55	43	7	4	4	604	204	255	3	2	3
Yorkshire and The Humber	51	68	65	4	5	5	2,802	380	216	16	4	2
North West	127	93	93	10	7	8	2,000	1,162	942	12	12	9
North East	77	100	93	6	8	8	204	99	136	1	1	1
Scotland	88	76	63	7	6	5	895	213	271	5	2	3
Wales	39	58	58	3	4	5	180	125	99	1	1	1
Northern Ireland	32	41	40	2	3	3	40	141	38	0	1	0
Other (1)	5	3	6	0	0	1	177	246	338	1	3	3
Total	1,319	1,305	1,198	100	100	100	17,290	9,515	10,163	100	100	100

Note: (1) Other includes Channel Islands and Isle of Man

Table 10 //// Investment stage analysis by region (UK) - Number of companies

		٧	enture	capit	tal			(Growtl	n capit	al				Buy	out				(Other	stage	S	
Regions		Numbe	er		%			Numbe	er		%		1	Numbe	r		%			Numbe	r		%	
	2021	2020	2019	2021	2020	2019	2021	2020	2019	2021	2020	2019	2021	2020	2019	2021	2020	2019	2021	2020	2019	2021	2020	2019
London	289	279	253	44	40	39	105	101	88	23	22	23	69	58	50	34	41	31	9	10	11	36	34	38
South East	54	66	73	8	9	11	74	70	56	16	16	15	22	21	21	11	15	13	3	3	3	12	10	10
South West	20	18	11	3	3	2	25	28	28	5	6	7	13	8	11	6	6	7	7	2	2	10	7	7
East of England	55	68	48	8	10	7	11	12	11	2	3	3	12	0	7	6		4	3	0	2	12	0	7
West Midlands	37	22	22	6	3	3	22	45	34	5	10	9	6	- 8	13	3	- 6	8	0	2	7	0	7	10
East Midlands	18	14	11	3	2	2	57	34	22	12	8	6	9	6	9	4	4	6	3	4	3	12	14	- 10
Yorkshire and The Humber	19	29	30	3	4	5	20	31	30	4	7	8	10	8	3	5	6	2	2	0	2	8	0	7
North West	26	18	24	4	3	4	70	56	53	15	12	14	30	15	14	15	11	9	2	4	3	8	14	10
North East	39	64	67	6	9	10	36	33	22	8	7	6	3	3	4	1	2	3	0		0	0		0
Scotland	47	46	32	7	7	5	24	24	17	5	5	5	15	7	13	7	5	8	3	_	3	12	- 1.4	10
Wales	24	40	40	4	6	6	11	13	12	2	3	3	5	5	6	2	4	4	0	- 4	5	0	- 14	10
Northern Ireland	22	37	35	3	5	5		2	7	1	0	1	5	2	3	2	1	2	0	_	0	0	_	0
Other (1)	0	2	0	0	0	0	6	2	3		0		4	- 2	5	2	-	3	0	0	0	0	0	0
Total	650	703	646	100	100	100	461	449	376	100	100	100	203	141	159	100	100	100	25	29	29	100	100	100

Note: The number of companies in some investment stage categories and their subtotals add up to more than the total number of companies invested in. This is due to some companies receiving more than one investment within the year at different investment stages.

Note: Some regions have been amalgamated where there are instances of single deals, in order to preserve confidentiality.



Table 11 //// Investment stage analysis by region (UK) - Amount invested

		٧	enture	e capit	al			G	rowth	capita	al				Buyo	out				(Other	stage	S	
Regions	Am	ount (£m)		%		Am	ount (£	m)		%		Am	ount (£	im)		%		Am	ount (£m)		%	
	2021	2020	2019	2021	2020	2019	2021	2020	2019	2021	2020	2019	2021	2020	2019	2021	2020	2019	2021	2020	2019	2021	2020	2019
London	726	501	526	62	55	55	1,690	628	756	43	28	42	3,466	2,862	2,315	29	48	32	114	151	53	65	40	46
South East	115	95	130	10	10	14	589	279	181	15	13	10	1,169	729	1,354	10	12	19	44	135	7	25	35	6
South West	22	77	10	2	8	1	104	83	130	3	4	7	226	632	978	2	11	13	1	3	22		1	19
East of England	105	70	122	9	8	13	61	33	61	2	1	3	1,598	100	458	13	2	6		0	0		0	0
West Midlands	28	10	12	2	1	1	257	539	66	7	24	4	70	- 106	671	1	- 2	9	0	10	10	0	3	17
East Midlands	17	15	7	1	2	1	111	107	55	3	5	3	476	83	190	4	1	3	0	0	19	0	0	- 17
Yorkshire and The Humber	25	20	31	2	2	3	100	82	166	3	4	9	2,676	279	16	22	5	0	1	0	4	0	0	3
North West	37	13	54	3	1	6	710	240	254	18	11	14	1,245	851	626	10	14	9	8	58	8	4	15	7
North East	18	41	26	2	5	3	65	18	64	2	1	4	120	18	46	1	0	1	0		0	0		0
Scotland	66	34	19	6	4	2	108	114	34	3	5	2	713	63	216	6	1	3	7	- 24	2	4		
Wales	11	17	13	1	2	1	62	94	44	2	4	2	108	14	42	1	0	1	0	- 24	2	0	- 6	2
Northern Ireland	5	11	10	0	1	1	77	10	10	1	0	0	32	359	26	0		0	0	-	0	0		0
Other (1)	0	7	0	0	1	0	33	10	10		0	0	148	- 359	330	1	- 6	5	0	0	0	0	0	0
Total	1,176	911	958	100	100	100	3,890	2,225	1,820	100	100	100	12,049	7,269	6,623	100	100	100	175	381	115	100	100	100

Table 12 /// 2021 - Industry sector analysis by region (UK) - Number of companies

Regions	Consumer goods and services		Business products and services		Financ insur			nmunications, and electronics)	Biotech and healthcare	
	Number	%	Number	%	Number	%	Number	%	Number	%
London	70	32	58	38	65	71	188	38	49	24
South East	25	11	16	11	3	3	50	10	30	14
South West	12	5	13	9	1	1	19	4	9	4
East of England	6	3	9	6		l	24	5	28	14
West Midlands	16	7	9	6	2	2	17	3	9	4
East Midlands	21	10	14	9	2	2	22	4	12	6
Yorkshire and The Humber	12	5	4	3	1	1	20	4	6	3
North West	24	11	16	11	7	0	49	10	21	10
North East	15	7	3	2		8	35	7	14	7
Scotland	6	3	6	4	5	5	34	7	16	8
Wales	10	5	3	2	4	4	10	2	9	4
Northern Ireland	3	1	1	1	0	0	20	4	4	2
Other (1)	0	0			2	2	3	1	0	0
Total	220	100	152	100	92	100	491	100	207	100

Note: Some regions have been amalgamated where there are instances of single deals, in order to preserve confidentiality



Table 13 /// 2021 - Industry sector analysis by region (UK) - Amount invested

Regions	Consume and se		Business products and services		Financial and insurance			nunications, d electronics)	Biotech and healthcare		
	Amount (£m)	%	Amount (£m)	%	Amount (£m)	%	Amount (£m)	%	Amount (£m)	%	
London	844	15	786	43	2,296	74	1,158	35	305	18	
South East	279	5	204	11	2.4	1	763	23	510	30	
South West	113	2	109	6	24	I	92	3	25	1	
East of England	1,137	20	164	9	35	1	123	4	278	16	
West Midlands	68	1	11	1	1	0	17	1	24	1	
East Midlands	335	6	48	3	0	0	172	5	26	2	
Yorkshire and The Humber	2,581	45	4	0	23	1	68	2	21	1	
North West	223	4	383	21	670	20	533	16	216	13	
North East	54	1	13	1	632	20	81	2	22	1	
Scotland	19	0	101	6	47	2	126	4	196	11	
Wales	69	1	1	0	2	0	4	0	104	6	
Northern Ireland	1	0	2	0	0	0	33	1	1	0	
Other (1)	0	0	2	0	32	1	145	4	0	0	
Total	5,723	100	1,825	100	3,093	100	3,315	100	1,728	100	

Table 14 //// 2021 – UK and Overseas Divestments

Type of divestment	Amount	divested	Number of (divestments	Number of companies		
	£m	%	Number	%	Number	%	
Trade sale	2,440	19	253	19	176	21	
Public offering	1,117	9	175	13	66	8	
Write off	116	1	45	3	33	4	
Repayment of preference shares / loans or mezzanine	1,821	14	464	35	288	35	
Sale to another private equity firm	4,410	34	133	10	106	13	
Sale to financial institutions	1,285	10	109	8	65	8	
Sale to management	191	1	104	8	50	6	
Other means	1,744	13	61	5	45	5	
Total	13,123	100	1,344	100	829	100	

Note: The number of companies in some divestment categories and their subtotals add up to more than the total number of companies divested from. This is due to some companies being divested from by more than one method within the year.



Methodology and data sources

Data sources

The BVCA collects data from members on an annual basis covering fundraising, investments and divestments in each calendar year.

The information is collected alongside other European venture capital associations, using a common platform, the European Data Cooperative ('EDC'). Further information about the EDC can be found later in this report.

BVCA research team has supplemented data provided by members by incorporating employment estimates for businesses sourced from Companies House.

Survey eligibility

All BVCA members who hold General Partner membership and are primarily based in the UK are required to complete the investment activity survey. To be included in the current year survey, a firm had to be a full GP member of the BVCA as at 1 January 2022.

Number of respondents and year on year comparability

For the 2021 survey we received responses from 202 members out of a total eligible pool of 269 members, a response rate of 75%. For comparison, in the 2020 survey we received a response from 194 members out of a total of 264 who were eligible (73% response rate).

Members that provided data in 2022 but have not formally submitted the survey on the EDC have their activity included in the dataset and are counted towards the overall number of respondents.

Members that already provided 2021 activity last year but did not participate in 2022 have their activity included in the dataset but are excluded from the overall number of respondents Members without any 2021 activity are excluded.

The survey is of BVCA members only. Although our membership changes over time, 84% of the respondents in 2021 also provided us with data in 2020. We are comfortable that the year-on-year data is broadly comparable.

Checks and quality controls

The EDC data collection system allows data providers to review information prior to submission, and our members can see their prior year submissions.

The BVCA research team will process any amendments that are required to prior year data which have been flagged by data providers.

The BVCA research team reviews all submissions for completeness and queries any obvious errors, however we do not independently verify the data submitted as this is frequently not in the public domain. As a result, the BVCA cannot guarantee the ultimate accuracy of the data and therefore BVCA does not accept responsibility for any decision made or action taken based on the information provided in this report.

Industry sector definitions

The classification of individual company investments by industry and subsector is based on statistical classification of economic activities in the European Community (NACE) code. A detailed breakdown is provided later in this report.

Currency conversion

Where investment information was collected in currencies other than Pounds Sterling on the EDC platform, the amounts were converted into Sterling using mid-market exchange rates on the date of transaction.

Confidentiality

All data received is treated with the utmost confidentiality. Data is published in an aggregated and anonymised form only.

Transparency and access to data

The BVCA is committed to transparency and making the data we collect easily accessible to the public in a usable form, subject to the confidentiality requirements previously mentioned.

In addition, we have made the numbers behind the Figures available in Excel for ease of analysis which can be found here. No underlying data relating to individual firms or transactions is made available, purely the aggregated figures. We hope this report will continue to be a valuable data source for researchers and others with an interest in private equity and venture capital.



Methodology: Explanatory notes

Investments

The number of companies in some investment stage categories and their subtotals add up to more than the total number of companies invested in. This is due to some companies receiving more than one investment within the year at different investment stages.

The number of firms in some investment stage categories and their subtotals add up to more than the total number of all private equity firms. This is due to some firms investing in companies at different investment stages within the year.

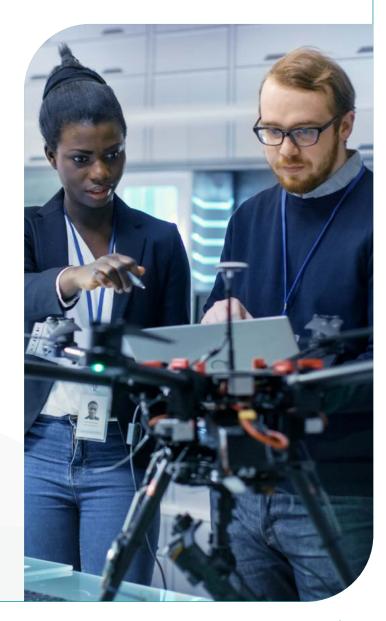
The number of funds in some investment stage categories and their subtotals add up to more than the total number of all private equity funds. This is due to some funds investing in companies at different investment stages within the year.

Divestments

The number of companies in initial investment stage categories and their subtotals add up to more than the total number of companies divested from. This is due to some companies receiving more than one investment at different investment stages.

The number of firms in initial investment stage categories and their subtotals add up to more than the total number of all private equity firms that divested from their portfolio. This is due to some firms divesting from multiple companies at different initial stages of investment.

The number of funds in initial investment stage categories and their subtotals add up to more than the total amount of all private equity funds that divested from their portfolio. This is due to some funds divesting from multiple companies at different initial stages of investment.





Data collection platform: European Data Cooperative

- Since 2011, the BVCA has supported the European Data Cooperative (EDC), working with Invest Europe, AFIC, AIFI and 20 other private equity and venture capital associations across Europe to develop a single system for collecting data.
- A standardised methodology supports the creation of pan-European statistics that are comparable across different countries and regions. This ensures that the most comprehensive insight of UK's private equity and venture capital industry is available to inform fund managers, institutional investors, policymakers, regulators and other stakeholders.
- The platform is jointly owned, operated and open to all private equity and venture capital associations across Europe. A separate legal entity (EDC GmbH) was set up in which all associations are shareholders.
- Statistics derived from the EDC platform are reported in aggregate to ensure anonymity.

The EDC database brings together:

202 **Firms**

567 Funds

2481 Portfolio Companies 4948 **Transactions**



Definitions: Types of private equity firms

The term private equity is generally used in Europe to cover the industry as a whole, including both buyouts and venture capital. Private equity describes equity investments in unquoted companies, often accompanied by the provision of loans and other capital bearing an equity type risk.

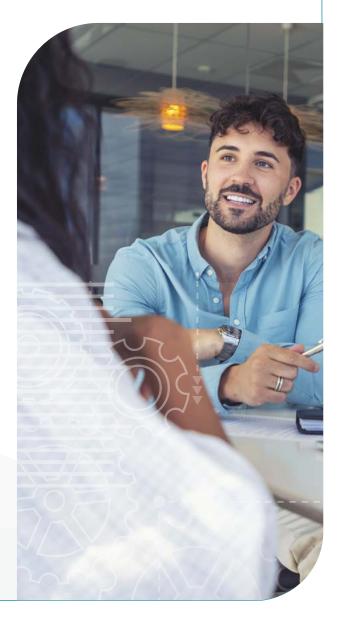
Types of private equity firms

Independents: These can either be firms, funds or investment trusts, either publicly listed or private, which raise their capital from external sources. An example of an independent private equity firm is KKR.

Captives: These organisations invest their own money, and/or manage or invest funds on behalf of a parent organisation. In the latter case, the private equity firm would be a wholly owned subsidiary or division of the parent, usually a financial institution. An example of a captive private equity firm is Lloyds Development Capital (LDC).

Semi-captives: These organisations invest funds on behalf of a parent company, or their own funds, in addition to investing funds raised within the last five years from external sources.

This study captures the activity of BVCA members within all of these categories.





UK nations and regions

The UK regions (formerly known as Government offices for the regions) are used throughout this report to classify the location of individual company investments by location of company head office.. The composition of regions is listed below:

North East

Cleveland Durham Northumberland Tyne and Wear

East Midlands

Derbyshire Leicestershire Lincolnshire Northamptonshire Nottinghamshire

South East

Berkshire Buckinghamshire East Sussex Hampshire Isle of Wight Kent Oxfordshire Surrey

West Sussex North West

Merseyside

Cumbria Cheshire Greater Manchester Lancashire

West Midlands

Hereford and Worcester Shropshire Staffordshire Warwickshire West Midlands London

Yorkshire and The Humber

Humberside North Yorkshire South Yorkshire West Yorkshire

East of England

Bedfordshire Cambridgeshire Essex

Hertfordshire Norfolk Suffolk

South West

Avon Cornwall Devon Dorset Gloucestershire Somerset

Wales

Northern Ireland

Scotland

Wiltshire



Definitions: Industry classifications

Main business sector	Subsector 1	Subsector 2				
Agriculture	Agriculture	Crop cultivation				
		Forestry, logging and related services				
		Fishing, hunting and animal husbandry				
		Mixed farming				
Business products and services	Business products	Industrial measurement, sensing and control equipment				
		Business and industrial products				
		Manufacturing: other				
	Business services	Business and industrial services				
Chemicals and materials	Materials	Materials				
		Coal and metal ores				
		Plastic				
		Textile fibres				
	Chemicals	Specialty chemicals				
		Organic chemicals				
	Chemical and materials: other	Chemical and materials: other				
		Chemical and materials: services				
CT (Communications, computer and electronics)	Online platforms	Online platforms				
	Software	Application software				
		Systems software				
		Software: other				
	Computer hardware	Computer hardware				
	Computer services	Data management services				
		Computer: retail/ wholesale and repair activities				
	Telecom hardware	Communications equipment				
	Telecom services	Telecom carriers				
		Broadcasting, publications and content providers				
		Communications: retail/ wholesale and repair activities				



July 2022

Definitions: Industry classifications

Main business sector	Subsector 1	Subsector 2				
Construction	Construction	Construction materials				
		Construction: related activities				
Consumer goods and services	Consumer products manufacturing	Food and beverages				
		Fashion industry				
		Household articles				
		Household furniture				
		Other consumer products manufacturing				
	Consumer related services	Restaurants, food services				
		Art galleries and related services				
		Educational and training products/services				
		Public services (excl. education)				
		Hospitality, sports and entertainment facilities				
		Consumer services: other				
	Consumer products retailing	Retail of food and beverages				
		Retail of fashion products				
		Retail of household articles				
		Other consumer products retailing				
Energy and environment	Energy	Gas and Oil				
		Hydroelectricity				
		Alternative energy				
		Energy related products and equipment				
		Energy related services				
		Energy: other				
	Environment	Sorting, recycling and processing of waste				
		Environmental services: other (pollution measurement, noise abatement services, nature and landscape protection services)				



Definitions: Industry classifications

Main business sector	Subsector 1	Subsector 2				
Financial and insurance activities	Financial institutions and services	Banks				
		Insurance				
		Financial services: other				
Real estate	Real Estate	Real Estate				
Healthcare and biotech	Biotechnology	Biotechnology laboratories and services				
		Biotechnology products and equipment				
	Healthcare	Healthcare institutions and services				
		Pharmaceuticals and drug delivery				
		Medical devices and supplies				
		Medical equipment				
		Healthcare: other				
Transportation	Transportation: services	Logistics services				
		Courier services				
		Means of transport: repair and maintenance				
	Transportation: manufacturing	Means of transport: manufacturing				

Disclaimer

Disclaimer The data provided has been collected from 202 member GPs. The number of respondents may fluctuate year-on-year due to eligibility and other criteria. BVCA has taken steps to ensure the reliability of the information presented. However, BVCA cannot guarantee the ultimate accuracy of the data and therefore BVCA does not accept responsibility for any decision made or action taken based on the information provided.



List of contributing firms

4Bio Ventures Management

Abingworth LLP

Accel

ACF Investors

Active Partners Investments LLP

Advent International Ltd

Agathos Management LLP

Albion Capital

Alchemy Partners LLP

Aliter Capital LLP

Alliance Fund Managers

ALSA Ventures

Amadeus Capital Partners Limited

AnaCap Financial Partners Limited

Anthemis Group

Anticus Partners Limited

Apax Partners UK Ltd

Apiary Capital LLP

Apis Partners LLP

Apposite Capital LLP

Ardian Investment

Ascension Ventures

Astanor Ventures

Astorg

Atomico (UK) Partners LLP

August Equity LLP

B.P. Marsh & Partners Plc

Bain Capital Europe LLP

Baird Capital

Balderton Capital

BC Partners

Beech Tree Private Equity

Beringea LLP

Bestport Ventures LLP

BGF

Blackstone Group International

Partners IIP

BlueGem Capital Partners LLP

Bowmark Capital LLP

Bregal Capital LLP

Bridgepoint

Bridges Fund Management Limited

Brighteve Advisers London Limited

BTomorrow Ventures

Cairngorm Capital

Calculus Capital Ltd

Caledonia Investments plc

Cambridge Innovation Capital

Capricorn Capital Partners

Causeway Capital Partners

CBPE Capital

CGE Partners LLP

Charme Capital Partners

Charterhouse Capital Partners LLP

Cinven Limited

Circularity Capital

Clarendon Fund Managers Limited

Clayton Dubilier & Rice (CD&R) LLP

Clean Growth Investment Management LLP

Concentric

Connection Capital LLP

Cordovan Capital Management

Crane Venture Partners

CVC Advisers Limited

Dawn Capital LLP

Development Bank of Wales

Downing LLP

Duke Street

Dunedin LLP

Earth Capital Ltd

ECI Partners LLP

Edge Investment Limited

EKA Ventures

Elysian Capital LLP

EMK Capital

Endless LLP

EOS Investment Management Ltd

Epidarex Capital

Equinor Energy Ventures

Equistone Partners Europe Limited

FTF Partners

Exponent Private Equity LLP

FPE Capital LLP

Freshstream

Frog Capital Limited

Future Planet Capital

G Square Healthcare Private Equity LLP

GHO Capital LLP

GP Bullhound Asset Management Ltd

Graphite Capital Management LLP

Greyhound Capital Europe LLP

Growth Capital Partners LLP

Helios Investment Partners LLP

Herald Investment Management Limited

Highland Europe (UK) LLP

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Key Capital Partners LLP

Kings Park Capital

KKR & Co.

LDC

LEGO Ventures

Levine Leichtman Capital Partners, Inc.

Livingbridge EP LLP

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Love Ventures

Magenta Partners LLP

Maven Capital Partners UK LLP

Mayfair Equity Partners

Mercia Asset Management

MMC Ventures Ltd

MML UK Advisor LLP

Mobeus Equity Partners

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Mott MacDonald Ventures

Mustard Seed Impact Limited

NCL Technology Ventures Ltd

Nesta Investment Management LLP

Next Wave Partners LLP

Nordic Capital Limited

NorthEdge Capital LLP

Northstar Ventures Limited

Notion Capital

NVM Private Equity LLP

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Old College Capital

Oxford Capital

Oxford University Innovation

PAI Partners SAS

Palamon Capital Partners, LP

Palatine Private Equity LLP

Panoramic Growth Equity

Par Equity LLP

Parkwalk Advisors

Penta Capital LLP

Pentech Ventures LLP

Permira Advisers (London) Ltd

Perwyn

Phoenix Equity Partners

Piper PE LLP

Praetura Ventures Limited

Primary Capital Partners LLP

Providence Equity LLP

Puma Investments

Quadrivio International

Queen's Park Equity

Roundshield Partners

Rutland Partners LLP

Scottish National Investment Bank Plc

Seedcamp

Scottish Equity Partners

Shackleton Ventures Ltd

Silverfleet Capital

Smedvig Capital Limited

Solingen Private Equity Limited

Souter Investments Limited

Sova VC

Sovereign Capital

Speedinvest GmbH

STAR Capital Partnership LLP

Stirling Square Capital Partners LLP

Sussex Place Ventures

Sustainable Future Ventures

SV Health Managers LLP

Symvan Capital

Synova LLP

Target Global

TDR Capital LLP

Technology Venture Partners

TempoCap

Tenzing

Tern PLC

Terra Firma Capital Partners Limited

THCP Advisory Limited

The Carlyle Group

Tikehau Capital

Top Technology Ventures Limited

Triple Point Ventures

Triton Advisers Limited

True Capital

Turquoise International Limited

Ufi VocTech Trust

Unilever Ventures Limited

Vespa Capital LLP

VGC Partners LLP

Vision Capital LLP

Vitruvian Partners LLP

Volpi Capital LLP

Waterland Private Equity

WestBridge Fund Managers Limited

White Star Capital

YFM Equity Partners



Contacts & useful resources

Growing Great British Businesses

Measuring the contribution of private equity and venture capital to the UK economy in 2021

BVCA Digest - June 2022

Nations & Regions – Yorkshire, the Humber & North East England

10 Steps to Net Zero: Private Capital in Action

Annual report on the performance of portfolio companies, XIV

The aggregated investment activity statistics can be downloaded from our website here

If you would like to discuss the report on the industry's contribution more generally, please contact any of the following:



Michael Moore Director General, BVCA



Sara Rajeswaran Director, External Affairs, BVCA



Suzi Gillespie CFA Head of Research, BVCA

Get in touch with the team at: bvca@bvca.co.uk / research@bvca.co.uk





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Acknowledgements

Authors

Suzi Gillespie, CFA, Head of Research

Martin Senk, Research Manager

Hind Jbala, Research Analyst

Henal Chudasama, Senior Research Analyst

We would like to extend our thanks to all firms who responded to our Investment Activity Study.

About the BVCA:

The British Private Equity & Venture Capital Association (BVCA) is the voice of private capital in the UK.

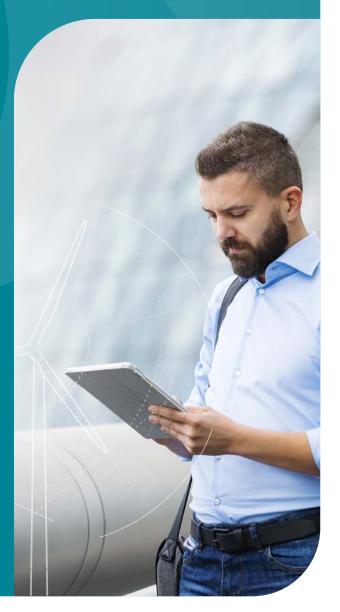
We have been advocating for the UK's private equity and venture capital industry for almost 40 years, helping it to uphold its vision and achieve its goals.

We actively represent this diverse community of long-term investors, enabling them to speak with one clear and consistent voice to society, including the Government, media and MPs.

We connect institutional investors, fund managers, companies, advisers and service providers together, with our membership currently comprising more than 700 businesses from across the private capital ecosystem. This includes more than 325 PE and VC firms, 100 institutional investors and 220 professional services firms.

The BVCA supports its members to help companies grow and achieve their long-term ambitions, creating value for the country, both economically and socially. From creating medicines to protect us against Covid-19, to backing innovative companies in their quest to find solutions to our low-carbon future, private capital also plays a critical role in addressing society's future challenges.

Together we are invested in a better future.







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