

Vision 2022

Leaders driving growth

South England & Wales

In association with



Grant Thornton





The Vision 2022 Series, in association with Grant Thornton, recognises the best teams backed by private equity and venture capital, with judging criteria including growth, competitiveness, innovation and ESG factors.

Companies recognised will be revealed throughout 2022, with the top 15 announced at the BVCA's Gala Dinner on 1 December. At the Gala Dinner, we will also highlight four of the top 15, representing each investment stage: early stage, scale-up, medium-sized, and large businesses.

Further information regarding Vision 2022 can be found on the [BVCA website](#).

The judging panel

Chair:

David Menton, Managing Partner, Synova

Judges:

Dr. Manjari Chandran-Ramesh, Partner, Amadeus Capital Partners

Rhian Elston, Investment Director, Development Bank of Wales

Beth Houghton, Partner & Head of Impact Fund, Palatine

Ewan Mackinnon, Partner, Maven

James Marshall, Director, NorthEdge

Mo Merali, Partner, Head of Transaction Advisory Services, Grant Thornton

Andrew Priest, Partner, Inflexion

Jan Rutherford, Partner, Scottish Equity Partners

Dan Smith, Partner, Head of Yorkshire, LDC

Grant Thornton's private equity team provides a full range of services to assist private equity and portfolio firms maximise their growth potential

Our integrated approach brings together a team of professionals from advisory, taxation and assurance services who provide bespoke solutions from investment through the growth phase to exit. As well as acting for private equity houses, we advise private equity-backed companies, and management teams seeking private equity investment.

Visit [grantthornton.co.uk](https://www.grantthornton.co.uk) to find out more, or contact:



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Delio is a high-growth SaaS business providing white-labelled private market technology solutions to financial institutions all around the world. The company has been supported by the Development Bank of Wales since 2017 (and provided a second round of follow-on funding in 2020) and has also been backed by Maven Capital Partners and Octopus Ventures.

Delio-powered platforms offer clients access to a wide range of alternative investment opportunities and manage all aspects of the investment lifecycle. Delio now has offices in Cardiff, London and Switzerland, serving more than 90 institutions across 18 countries. Its clients include Barclays, UBS, Coutts, Sumitomo Mitsui Trust Bank and Arcapita. Delio also co-founded a start up with Barclays that focuses on social impact investing through their subsidiary, Delio Ventures.

Recognised



Gareth Lewis,
Co-Founder and CEO, said:

"The investment in Delio has reinforced the market opportunity we recognised, and it has been rewarding to receive external validation that the work we are doing is valuable. The combination of capital provided, and expertise is crucial for the next stage of our growth journey. We focused heavily on finding the right partner, who can continue to help us solve the problems we are seeking to answer with Delio's offering."

Judges comments:

The judges recognised Delio as a great example of innovation and, specifically, employee growth. Headcount has doubled to 85 people in the last 3 years, creating fintech-focused jobs in the regions and driving a start-up tech culture in Cardiff.

Recognised



HEALTH & HER

Launched in 2019, Health & Her initially established a marketplace and e-commerce platform to provide products, information and professional advice to help women going through menopause. Development Bank of Wales (DBW) provided funding in 2019 and 2020 and went on to support the team to develop its branded range of tech-enabled products and services. Over the years, Health & Her has grown into a full ecosystem for menopause with insights from the website, app, and clinic fuelling pioneering innovation.

The Health & Her team partnered with data scientists and PhD students from local universities including the University of South Wales, Cardiff University and Swansea Universities to draw learnings from the data gathered by Health & Her. This informed several category firsts including the UK's Number 1 Perimenopause Supplement supported by the menopause app. Health & Her branded supplements are sold at leading retailers such as Superdrug, Sainsbury's, Tesco and Holland & Barrett and Amazon.

Recognised



HEALTH & HER

Kate Bache,

Co-Founder & Marketing Director, said:

"The investment from DBW has allowed us to grow our products, services and brand. Working alongside DBW as an investor has enabled us to scale our business and help to spread the message of menopause health. Our focus is to improve the lives of millions of women around the world living with life-affecting symptoms of menopause - having a long-term partner has helped us make significant strides in this mission."

Judges comments:

The judges recognised Health & Her as highly innovative and a creator of 'public value' in the region given the impact it makes on, and awareness it raises of menopausal health.



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